

# **Investor Presentation – FY 2015**

*April 2015*

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# DCB BANK

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Financial numbers are rounded off to nearest whole number

## DCB Bank – at a glance

- DCB Bank Limited (Formerly Development Credit Bank Ltd.) <http://www.dccb.com> is a modern emerging new generation private sector bank. Present since 1930s, DCB Bank is the only co-operative bank in India to have been converted into a private sector commercial bank in 1995
- Strong presence in Gujarat, Maharashtra and Telangana resulting in sticky customer deposits from traditional customers. New branch expansion in Chhattisgarh, Madhya Pradesh, Odisha, Punjab & Rajasthan
- Distribution network of 154 branches across 94 locations and 328 ATMs

## Comprehensive product range & scalable infrastructure

- Business model focused on achieving a balance between Micro SME, SME, Retail Mortgages, Commercial Vehicle, Gold Loans, mid-Corporate and Agri / Inclusive Banking
- Comprehensive range of banking products across all businesses
- Modern systems and infrastructure to support growth- Finacle, FinnOne, CMS, Internet and Mobile banking

## Focus on building Retail Deposit franchise

- Continued focus on building Retail Deposits
- CASA of 23.40% and CRAR of 14.95% under Basel III

## Steady improvement in credit ratings

- CRISIL rating recent upgrade to **A-/Positive** for Long term and **A1+** for Certificate of Deposits and Short term Fixed Deposit Programme
- ICRA Ratings: **A1+** for Short term Fixed Deposit Programme
- Brickwork Ratings: **BWR A- (Stable)**

## Strong promoter

- DCB Bank's promoter, Aga Khan Fund for Economic Development (AKFED) <http://www.akdn.org/akfed> is present in 16 countries employing over 30,000 people
- Promoter group holds 16.38% stake in DCB Bank

## Pedigreed board and experienced management team

- Nasser Munjee, Chairman: Ex- Executive Director – HDFC, instrumental in setting up IDFC & sits on the boards of many large Indian companies
- Murali M. Natrajan, MD & CEO: worked in Standard Chartered Bank (Global Head – SME Banking), Citibank, American Express; strong Retail Banking & SME experience in India & abroad

For detailed 'Overview', please refer to pages 35 - 40

## Financial Performance

# Highlights

# DCB BANK

INR mn	Q4 FY 2015	Q4 FY 2014	Increase/ Decrease	Q3 FY 2015	Increase/ Decrease
Net Profit	630	391	61%	425	48%
Total Income	1,760	1,335	32%	1,699	4%
Operating Profit	680	502	36%	684	(0.5%)
Provisions Other than Tax	(143)	(111)	(30%)	(184)	22%
Cost to Income Ratio	61.4%	62.4%	-	59.8%	-

INR mn	March 31, 2015	March 31, 2014
Deposits	126,091	103,252
CASA	29,501	25,813
NRI Deposits	11,297	8,303
Advances	104,651	81,402

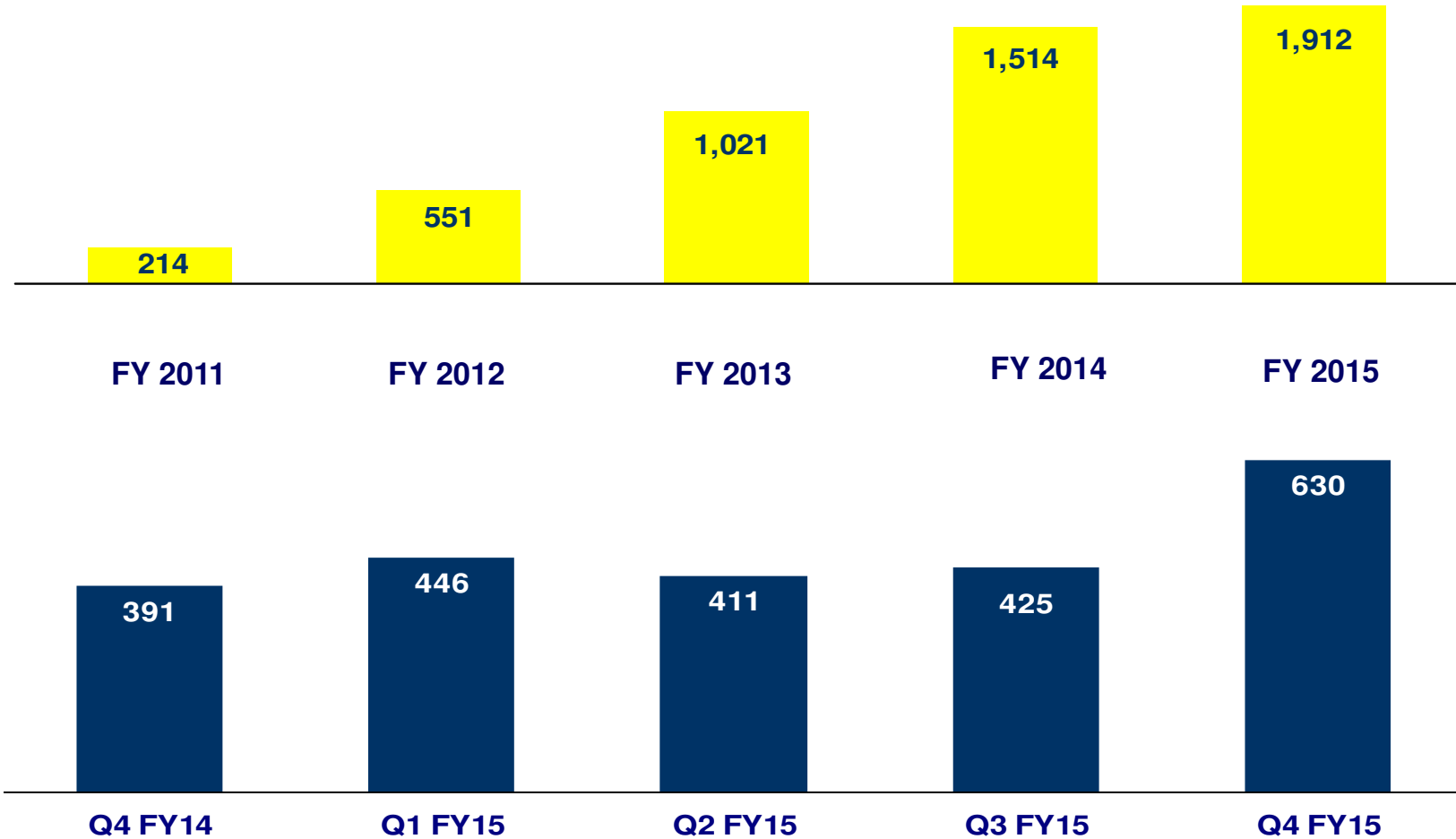
Key Ratios	March 31, 2015	March 31, 2014
CASA Ratio	23.40%	25.00%
Gross NPA Ratio	1.76%	1.69%
Net NPA Ratio	1.01%	0.91%
Provision Coverage Ratio	74.66%	80.54%
Credit/Deposit Ratio	83.00%	78.84%
ROA (Q4 FY 2015 - Annualised)	1.63%	1.25%
ROE (Q4 FY 2015 - Annualised)	16.25%	13.82%

# Growth in Profits

# DCB BANK

Net Profit \*

INR mn



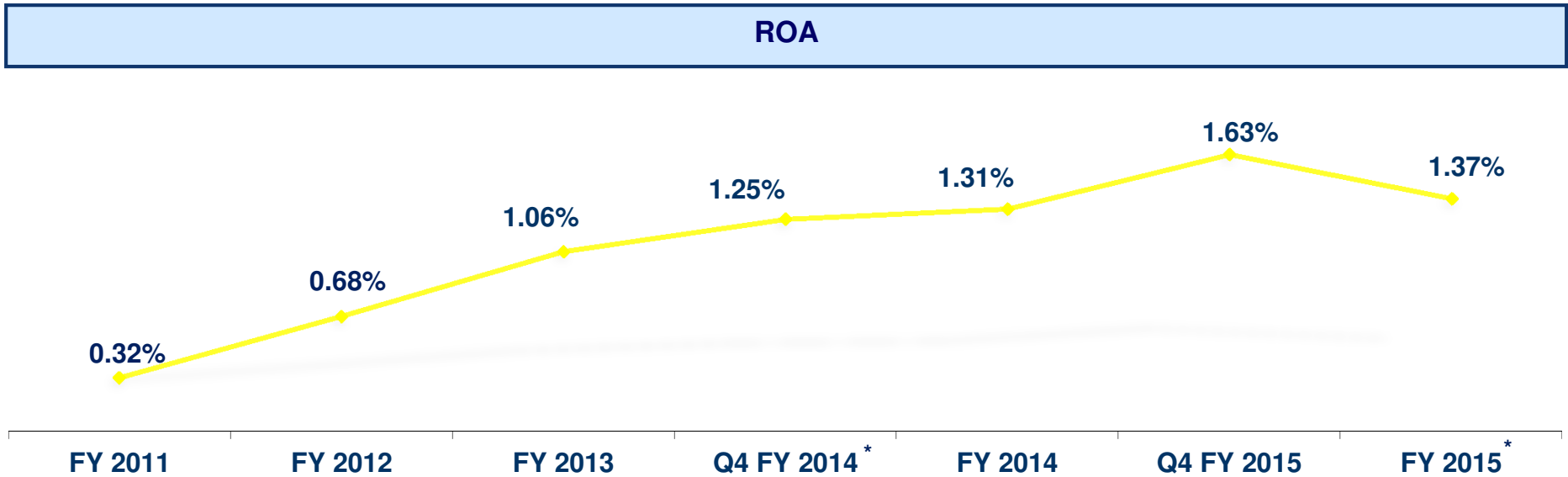
\*Net Profit represents post tax numbers

Includes INR 255 mn impact of Interest on Tax Refund in FY 2015.

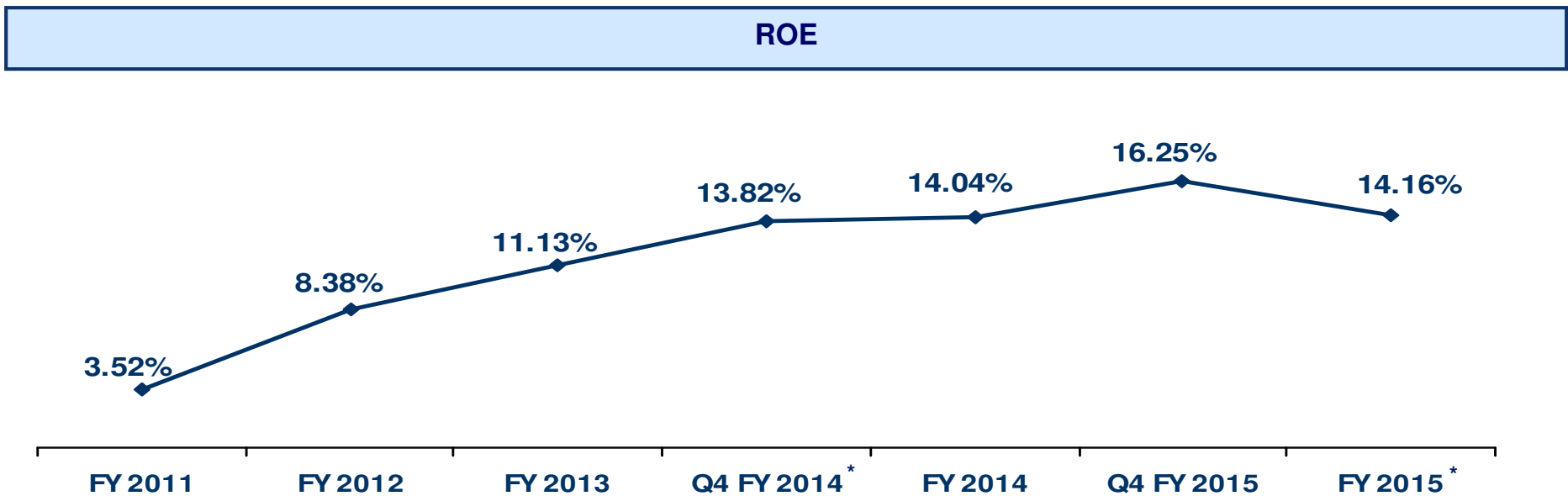
# ROA and ROE

# DCB BANK

## ROA



## ROE



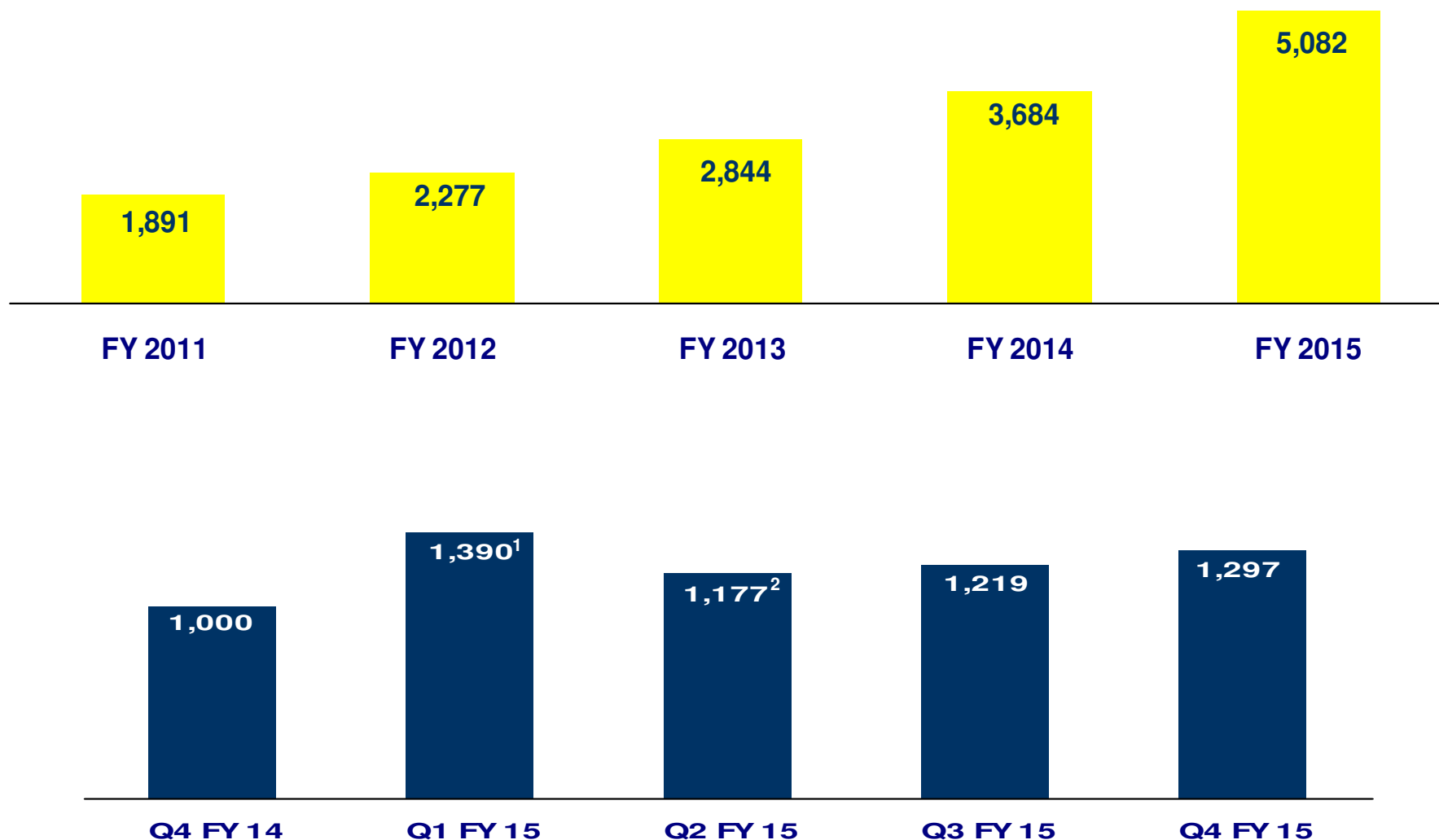
\*: Ratios for Q4 FY 2014 & Q4 FY 2015 are annualised

# Net Interest Income

# DCB BANK

Net Interest Income

INR mn



1: Includes INR 304 mn impact of Interest on Tax Refund

2: Includes INR 55 mn impact of Interest on Tax Refund

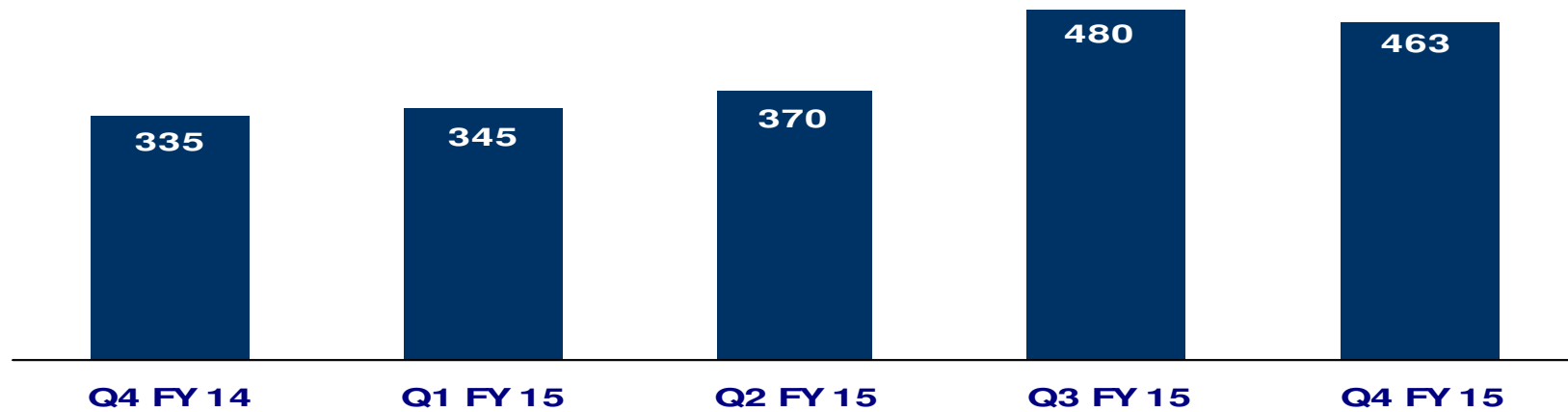
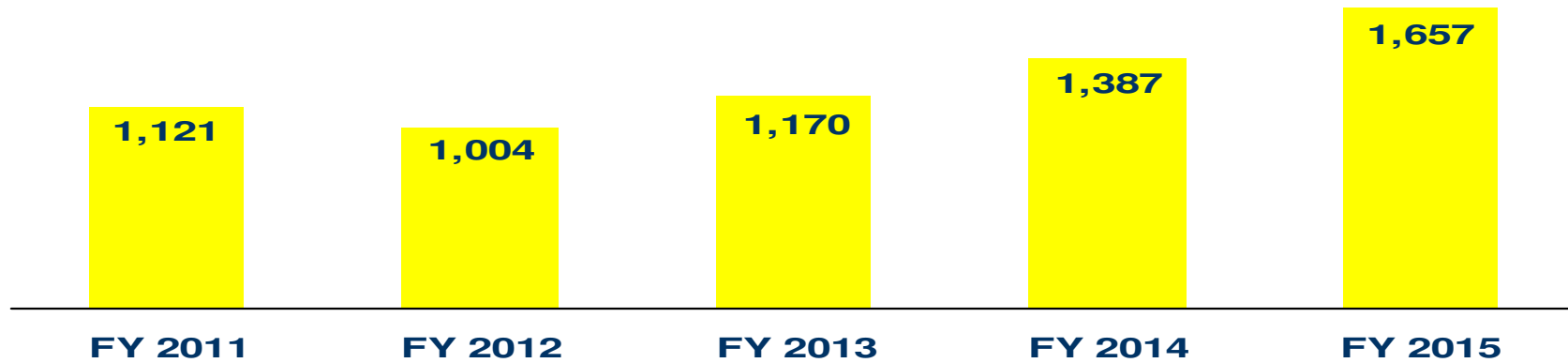


# Other Income

# DCB BANK

Other Income

INR mn

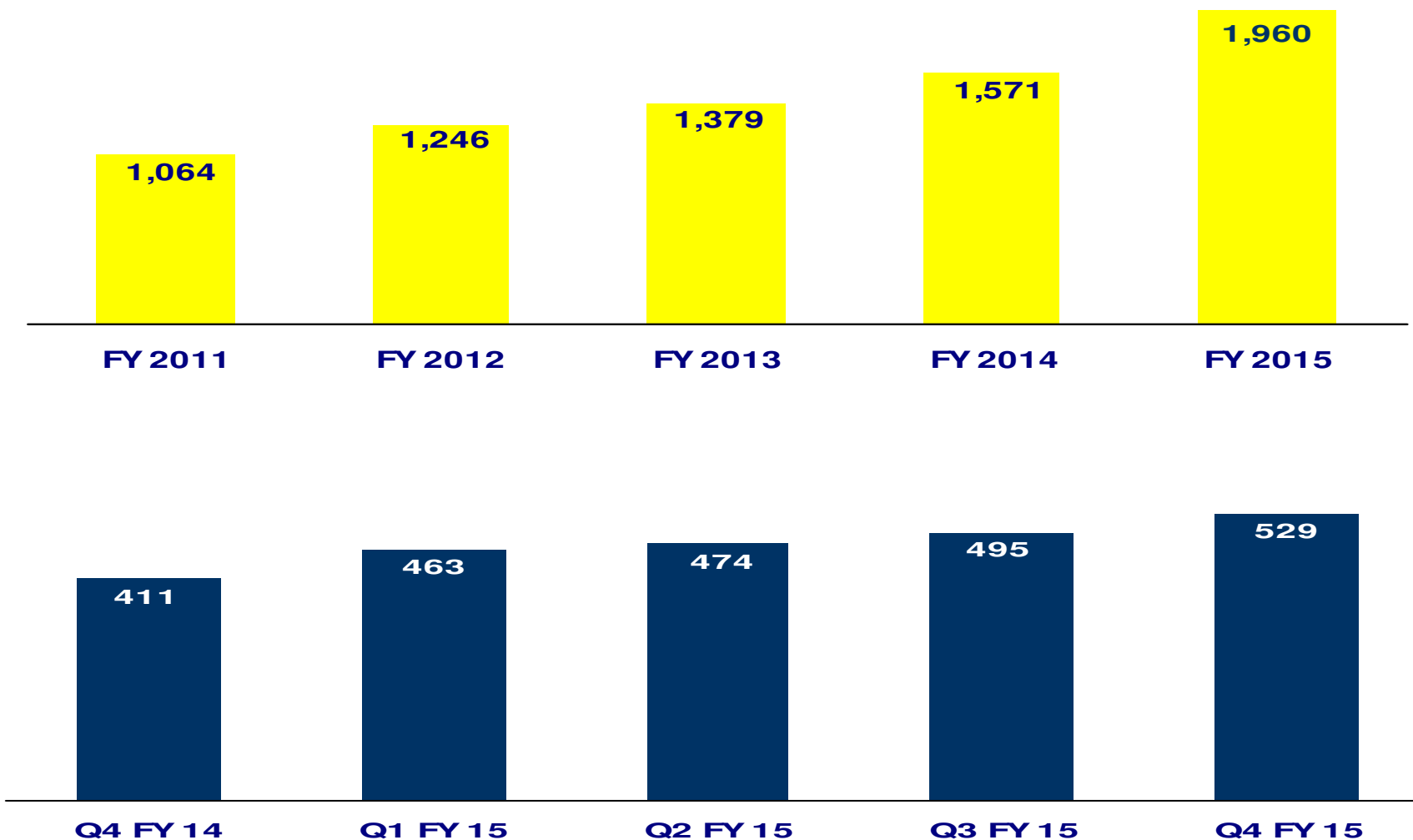


# Staff Cost

# DCB BANK

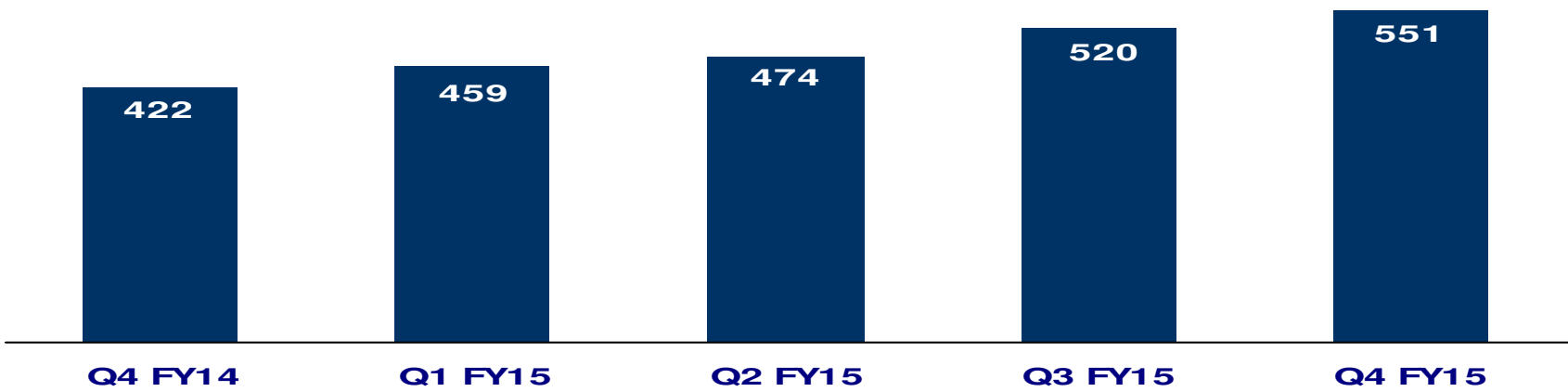
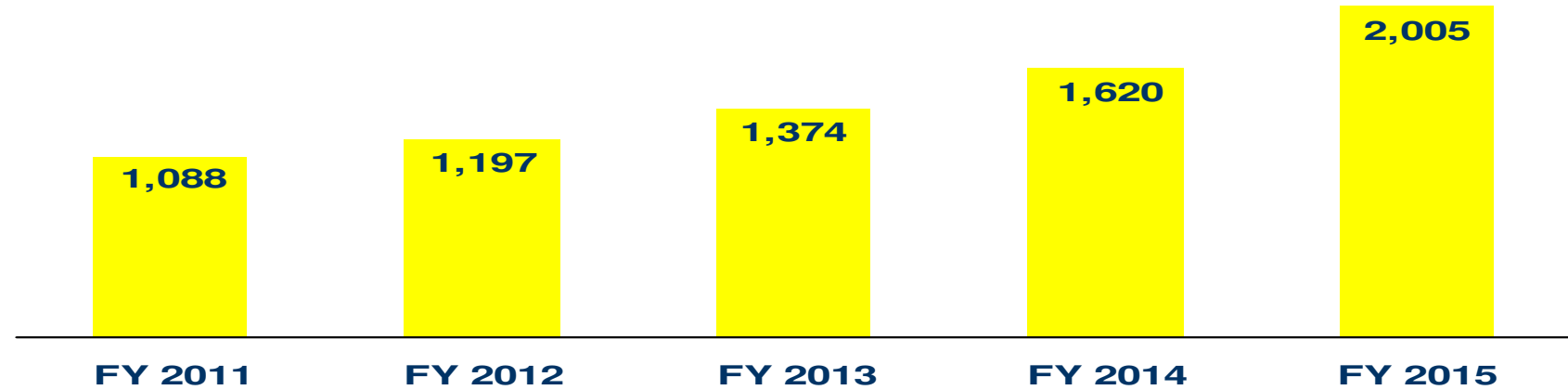
Staff Cost

INR mn



Other Cost

INR mn

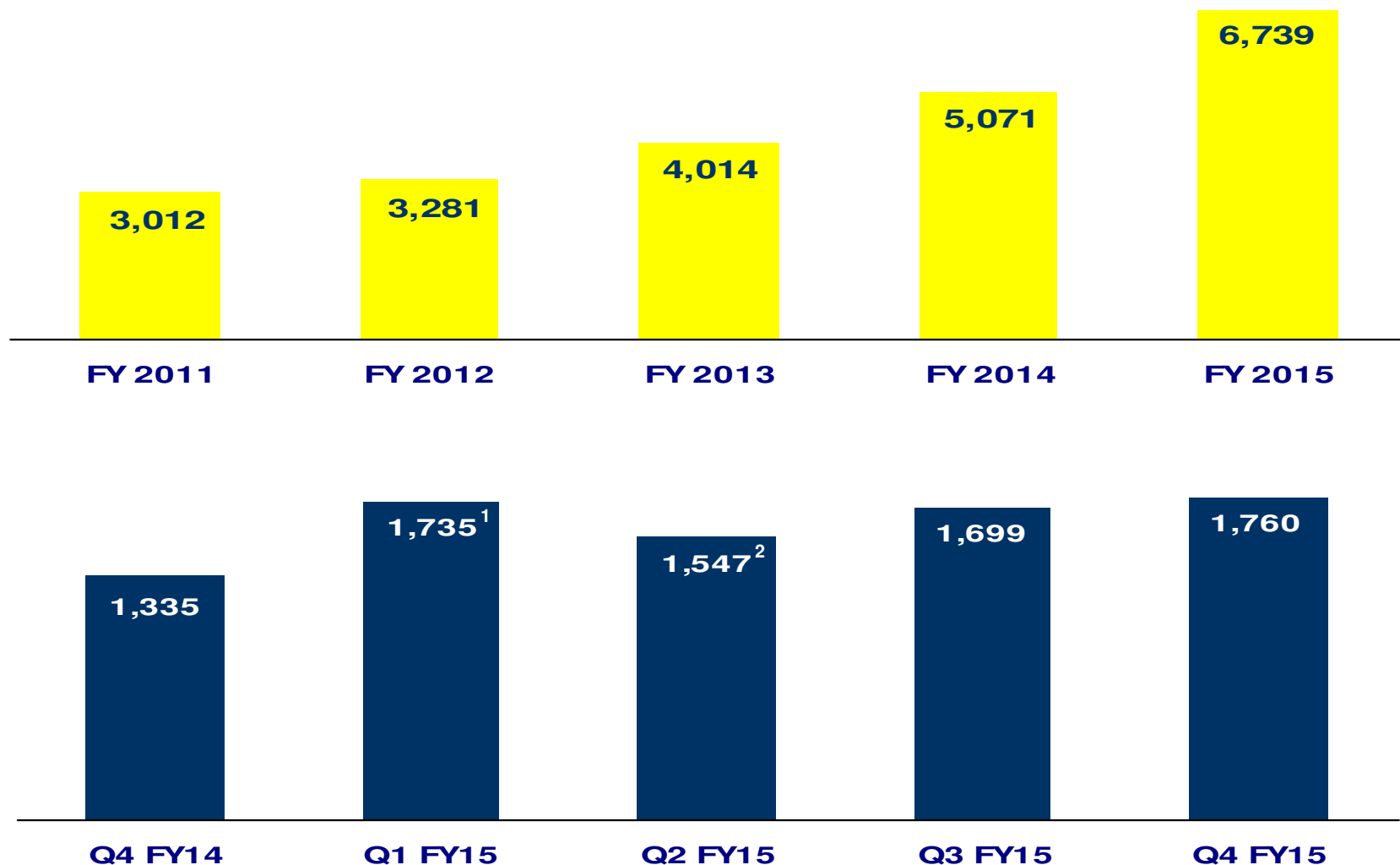


# Operating Income

# DCB BANK

Operating Income

INR mn



1: Includes INR 304 mn impact of Interest on Tax Refund

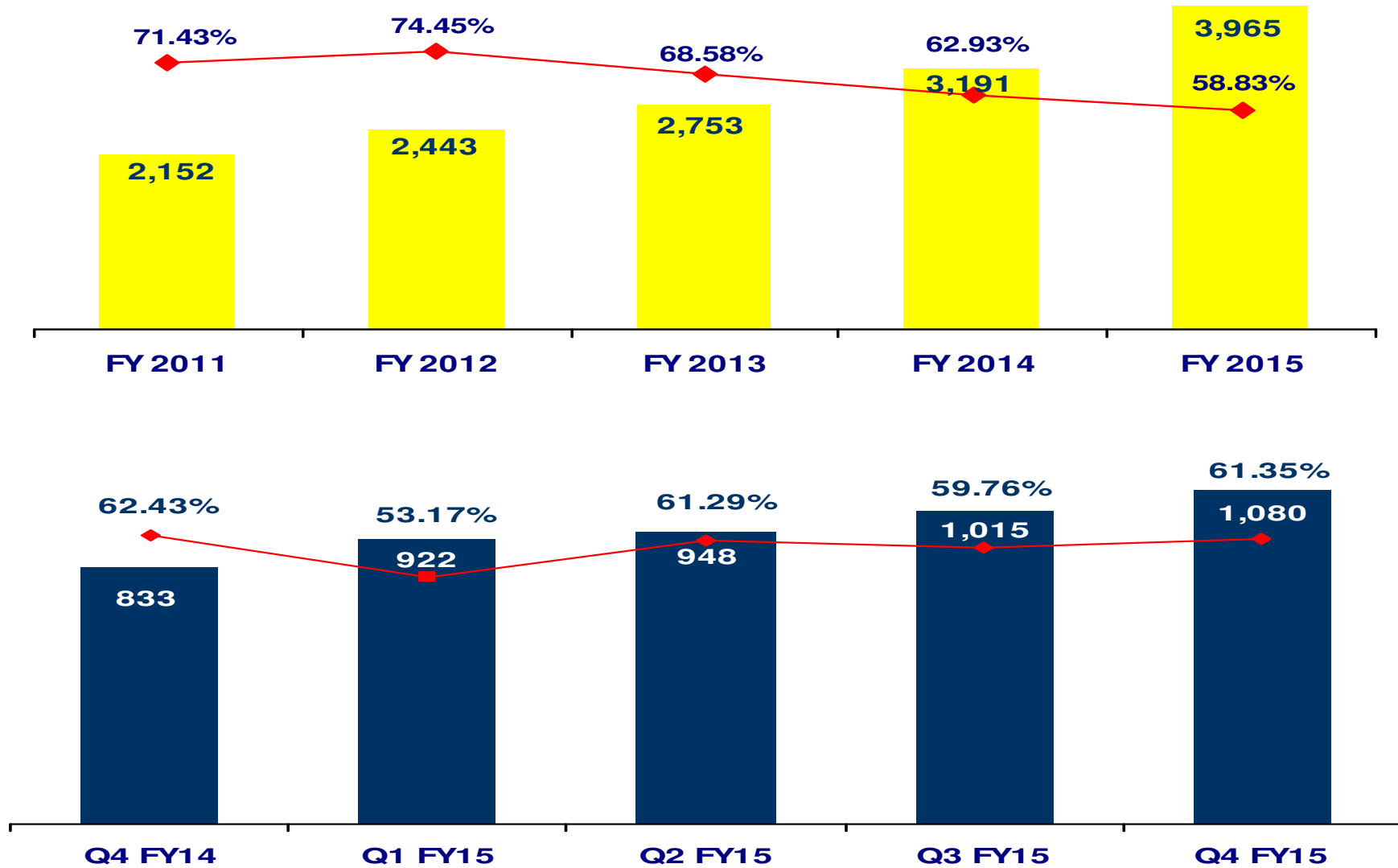
2: Includes INR 55 mn impact of Interest on Tax Refund

# Cost to Income

# DCB BANK

Operating Cost

INR mn



Excluding impact of interest on Tax Refund, the ratio is 63.98% in Q1 FY15 and 63.39% Q2 FY15.

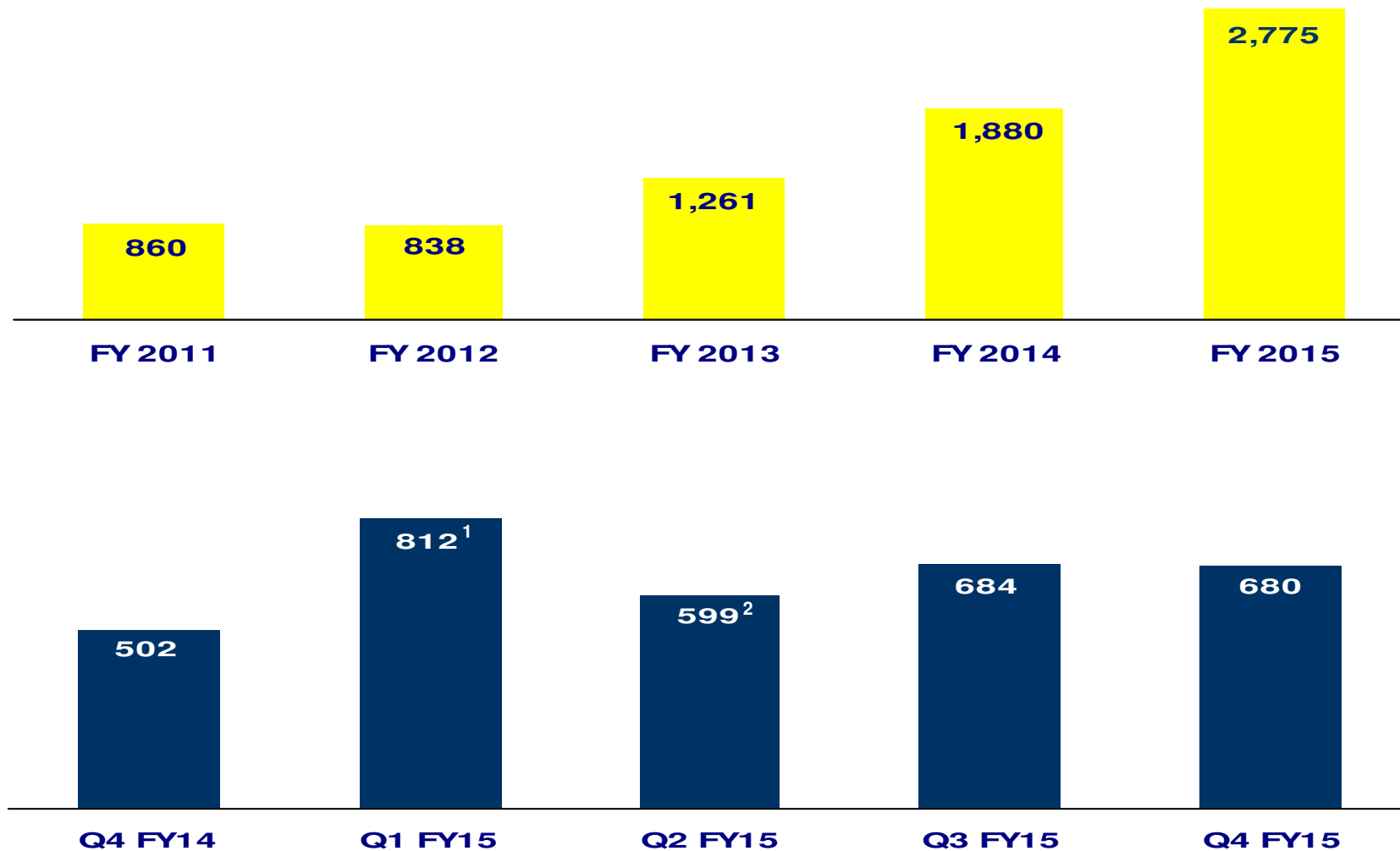
DCB Bank Limited

# Operating Profit

# DCB BANK

Operating Profit

INR mn



1: Includes INR 297 mn impact of Interest on Tax Refund

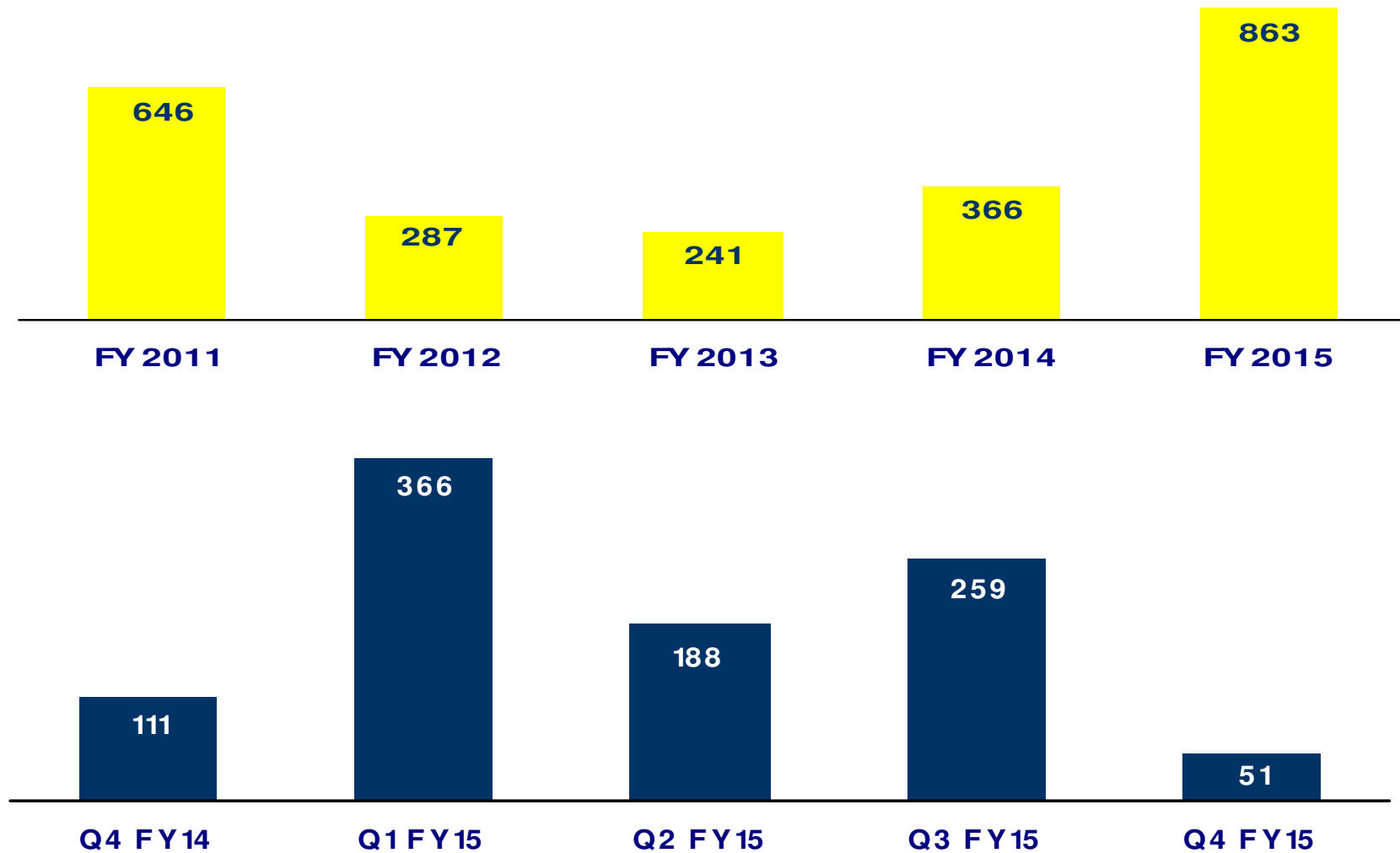
2: Includes INR 53 mn impact of Interest on Tax Refund

# Provisions

# DCB BANK

\*Provisions

INR mn



\*Provisions include provisions for NPAs, standard assets, floating provision, income and wealth tax, other assets, restructured advances etc Provisions also includes depreciation on investments and sacrifice on one time settlement

# Business Trends

# DCB BANK

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015
<b>CASA</b>	19,755	20,347	22,716	25,813	<b>29,501</b>
<b>Retail TD<sup>1</sup></b>	27,085	34,320	43,845	55,945	<b>73,938</b>
<b>NRI Total Deposits</b>	1,815	3,084	5,222	8,303	<b>11,297</b>
<b>Mortgages</b>	10,811	15,510	23,980	31,293	<b>44,585</b>
<b>CV<sup>2</sup></b>	727	1,048	1,132	1,715	<b>2,639</b>
<b>SME / MSME<sup>3</sup></b>	10,073	14,038	14,877	13,497	<b>13,189</b>
<b>AIB<sup>4</sup></b>	8,502	8,014	7,651	11,529	<b>16,073</b>
<b>Corporate Banking</b>	11,153	11,941	15,658	20,945	<b>24,282</b>

1: Retail Term Deposits, 2: Commercial Vehicles, 3: Micro Small & Medium Enterprises, 4: Agri & Inclusive Banking

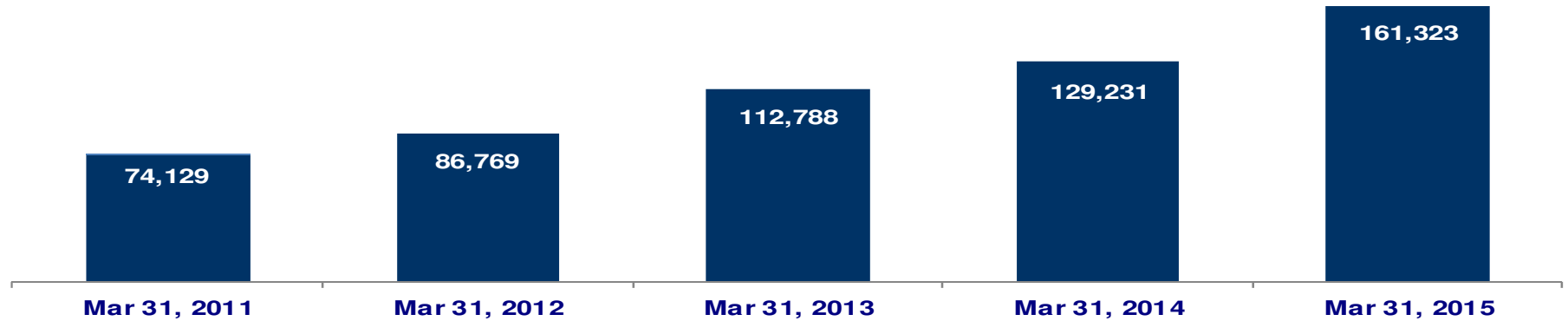


# Balance Sheet

# DCB BANK

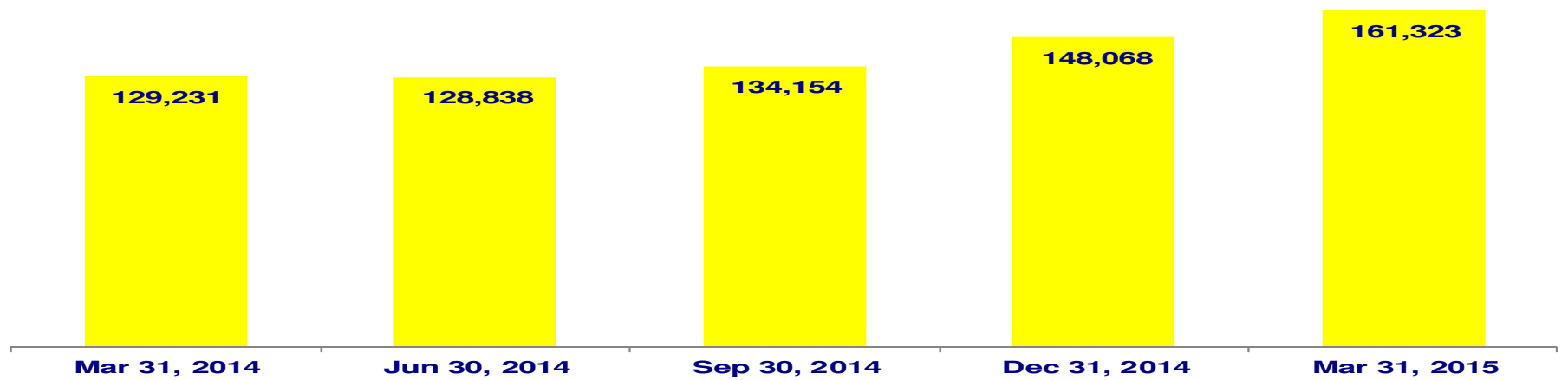
Total Assets

INR mn



Total Assets

INR mn

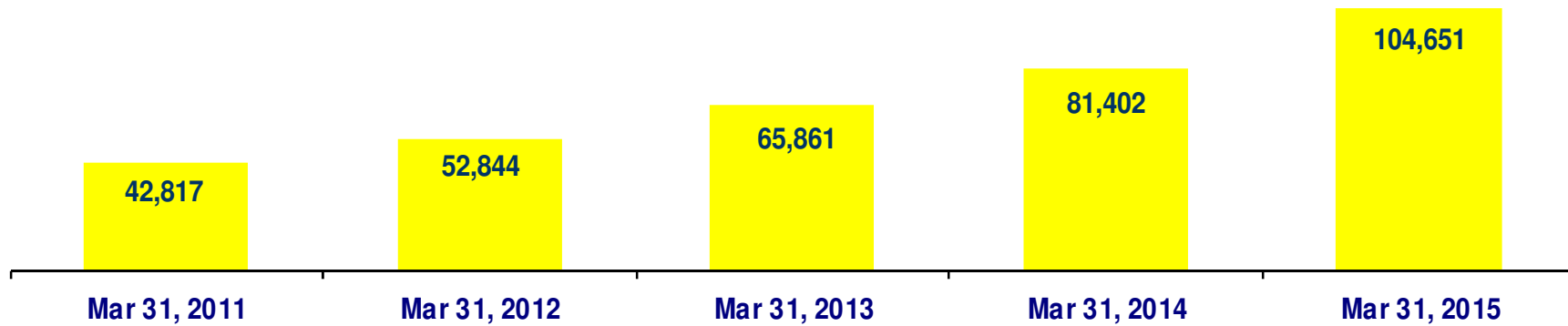


# Balance Sheet

# DCB BANK

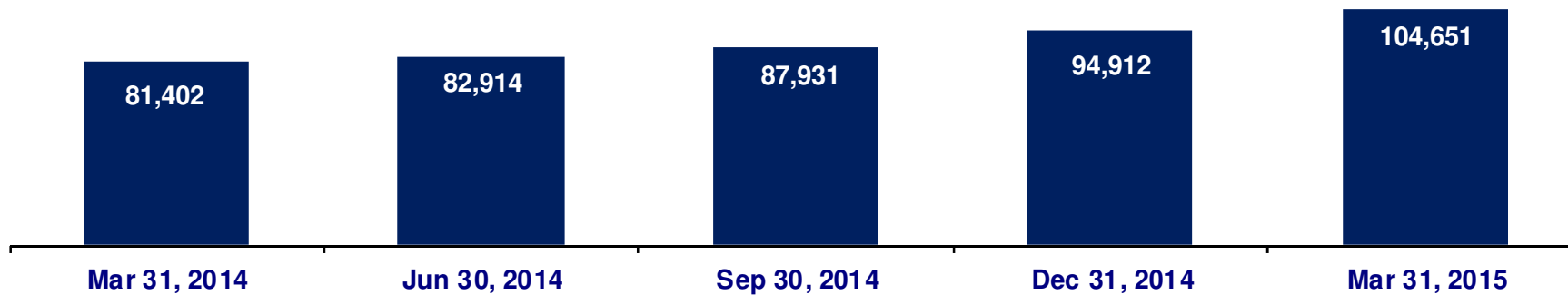
Net Advances\*

INR mn



Net Advances\*

INR mn



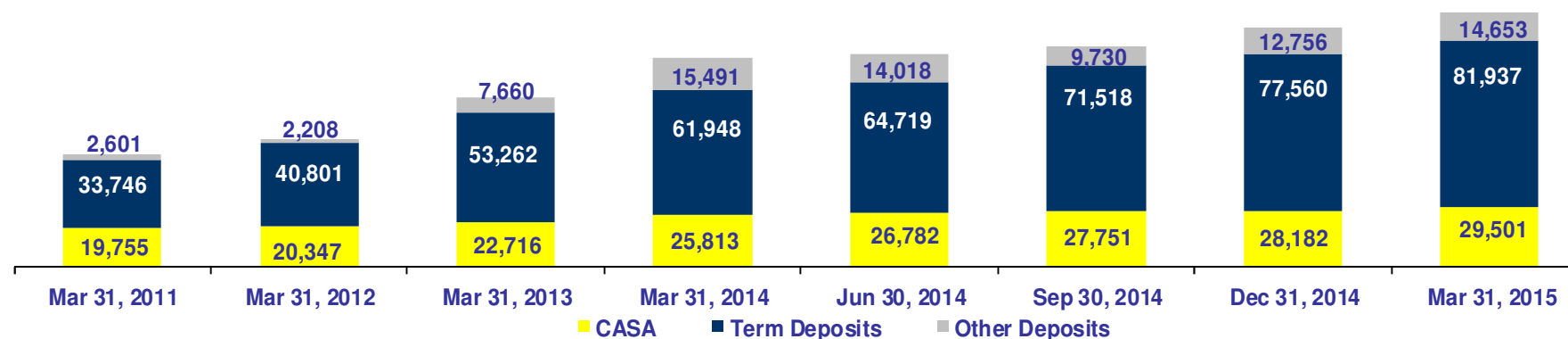
\* Net Advances – Gross advances less (net of) provisions

# Build Stable Deposit Base

# DCB BANK

## Deposits

INR mn



INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015
<b>Total Deposits</b>	56,102	63,356	83,638	103,252	105,519	108,999	118,498	126,091

	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015
<b>Retail Deposits Vs Total Deposits</b>	81.17%	84.42%	77.39%	76.94%	78.81%	82.82%	81.52%	80.00%
<b>CASA %</b>	35.21%	32.12%	27.16%	25.00%	25.38%	25.46%	23.78%	23.40%

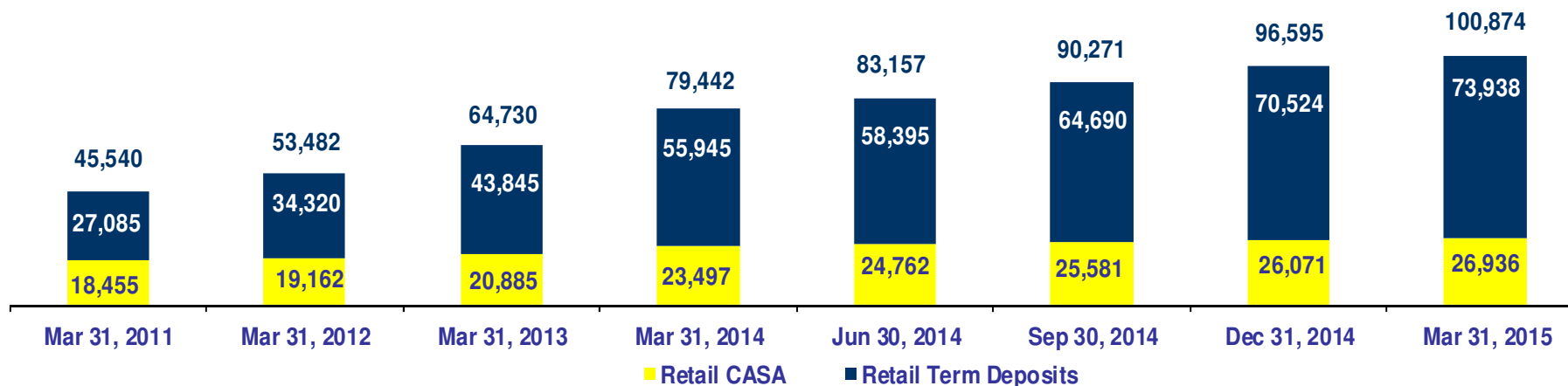
Access to low cost stable funding source to support Advances growth without undue reliance on volatile wholesale funding

# Deposits Per Branch

# DCB BANK

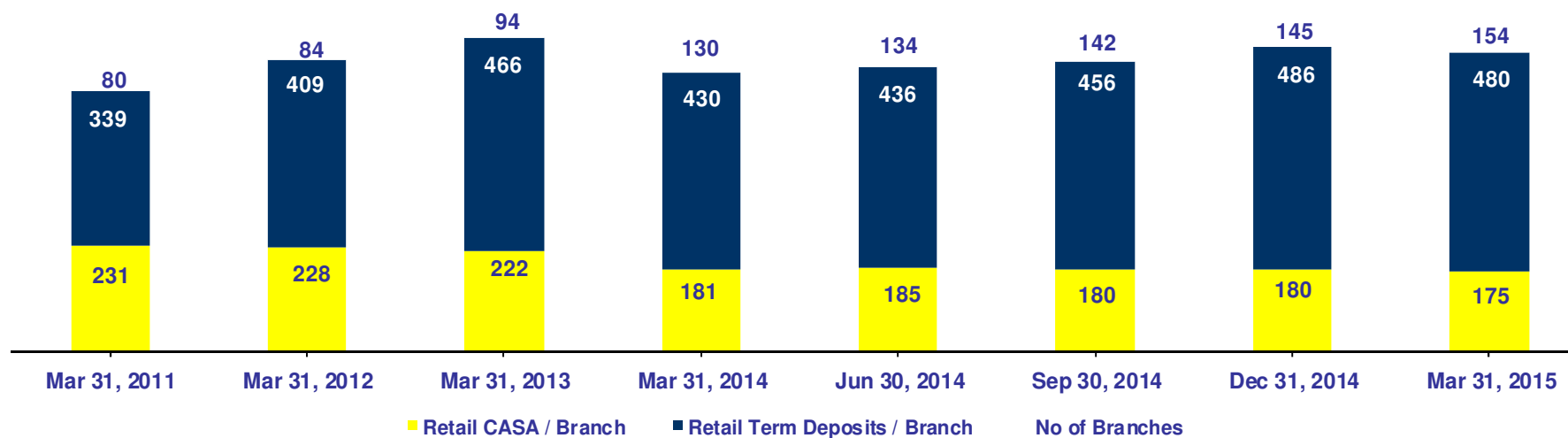
## Retail CASA & Retail Term Deposits

INR mn

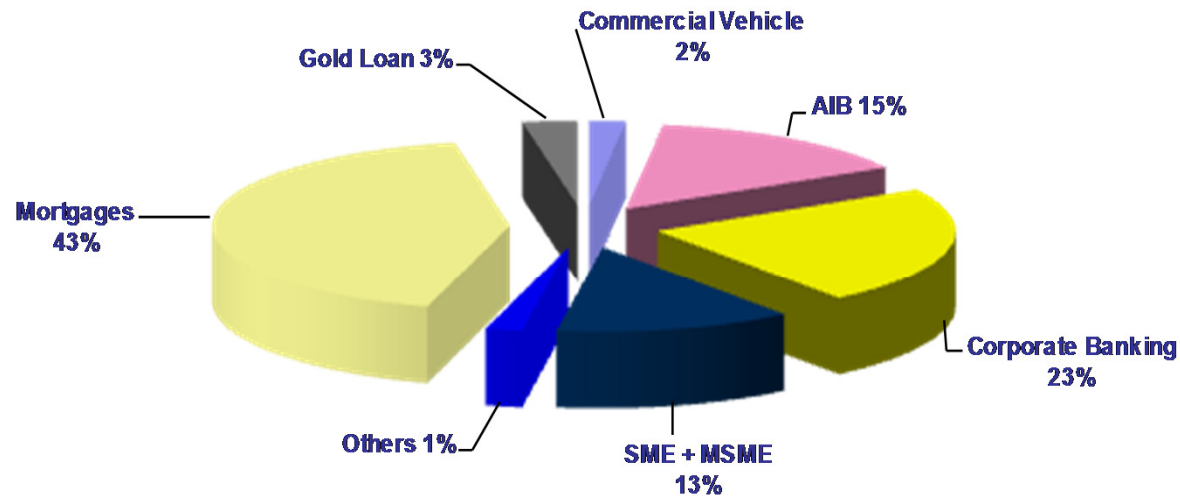


## Retail Deposits / Branch

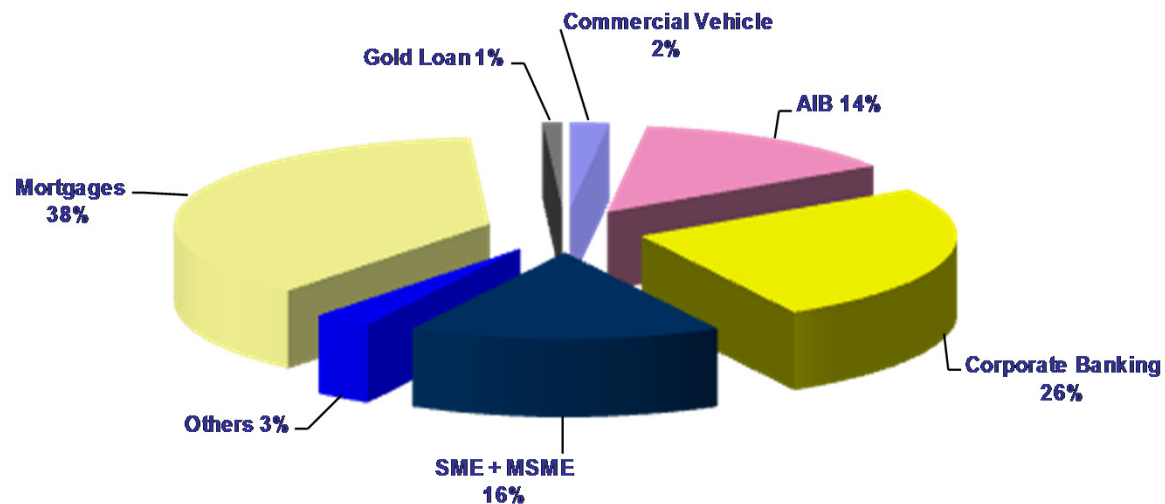
INR mn



Portfolio\* as on Mar 31, 2015



Portfolio\* as on Mar 31, 2014

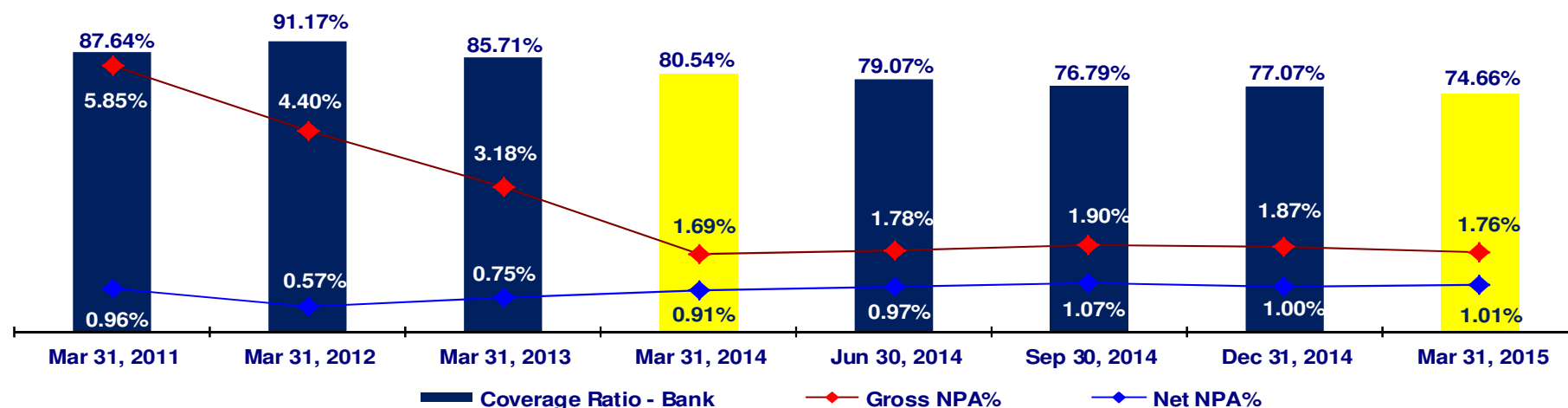


\*AIB – Agri & Inclusive Banking, SME - Small & Medium Enterprises, MSME - Micro SME

# Strong Provision Coverage

# DCB BANK

## Key Ratios



INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015
PL**	1,293	1,196	620	3	3	2	3	2
CV/CE/STVL*	452	322	253	36	44	60	76	88
Corporate	588	627	473	154	154	267	261	919
SME + MSME	110	141	576	873	900	900	927	273
Mortgages	138	103	197	240	268	294	346	362
Others	55	29	31	79	123	165	179	217
<b>Gross NPA</b>	<b>2,636</b>	<b>2,418</b>	<b>2,150</b>	<b>1,385</b>	<b>1,492</b>	<b>1,688</b>	<b>1,792</b>	<b>1,861</b>
<b>Net NPA***</b>	<b>412</b>	<b>302</b>	<b>491</b>	<b>740</b>	<b>805</b>	<b>943</b>	<b>952</b>	<b>1,057</b>

\*CV / CE / STVL represents Commercial Vehicle, Construction Equipment and Small Ticket Vehicle Loan

\*\*PL – Personal Loan

\*\*\*Net NPA = Gross NPA – (Balance in Interest Suspense account + DICGC/ECGC claims received and held pending adjustment + Part payment received and kept in suspense account + total provisions held)

# Gross NPA Movement

# DCB BANK

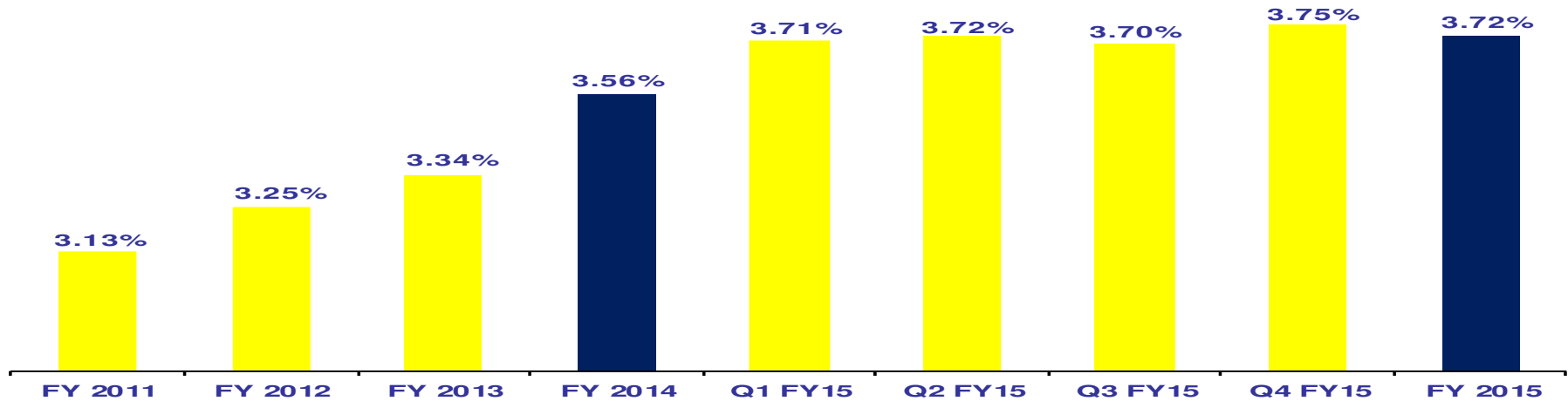
INR mn	FY 2013-14	FY 2014-15
<b>Opening Balance of NPAs</b>	2,150	1,385
<b>Add:</b>		
<b>Fresh Slippages</b>	966	1,706
<b>Addition to Existing NPAs</b>	5	33
<b>Less:</b>		
<b>Recoveries</b>	363	534
<b>Upgradation</b>	120	258
<b>Write Offs / Sacrifice on OTS</b>	1,253	471
<b>Closing Balance of NPAs</b>	<b>1,385</b>	<b>1,861</b>
<b>Gross Slippage Ratio (annualised)</b>	<b>1.48%</b>	<b>2.11%</b>

Recoveries included INR 200 mn and Write-off INR 443 mn on sale of SME NPAs to asset reconstruction company in Q4 FY 2015

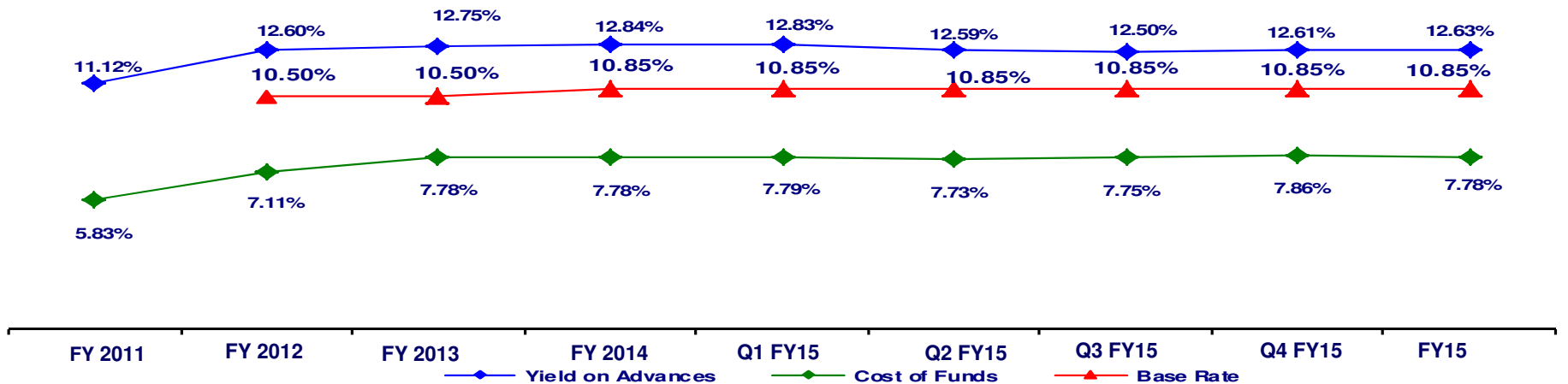
# Yield, Cost of Funds and NIM

# DCB BANK

## Net Interest Margin



## Yield on Advances, Base Rate & Cost of Funds

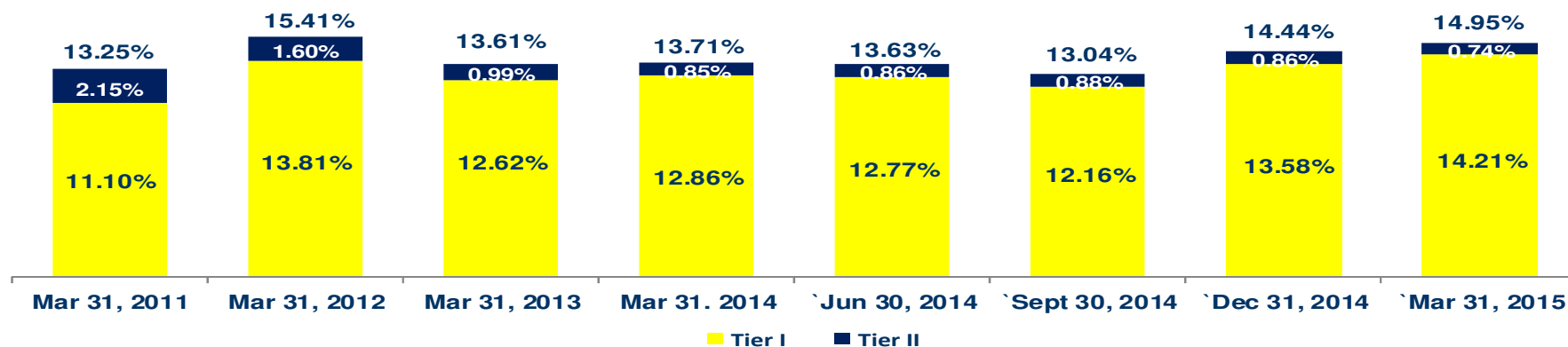




# Capital Adequacy

# DCB BANK

## Capital Adequacy Ratios – Basel III



INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015
Risk Weighted Assets (RWA)	50,217	57,907	74,029	85,110	85,770	89,679	98,370	105,973

Capital Adequacy Ratio are under Basel III from September 30, 2013 (Prior period ratios are under Basel II)

# Other Income

# DCB BANK

INR mn	FY 2011	FY 2012	FY 2013	FY 2014	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY 2015
<b>Commission, exchange and brokerage</b>	683	786	893	999	253	297	307	336	1,193
<b>Sale of investments</b>	253	118	139	225	43	40	126	68	277
<b>Sale of land, buildings and other assets</b>	11	(28)	(17)	(4)	(0)	(1)	0	(0)	(1)
<b>Exchange transactions</b>	90	69	72	57	12	15	27	22	76
<b>Bad Debt Recovered</b>	6	10	53	75	33	16	14	27	90
<b>Miscellaneous income</b>	78	49	30	35	3	3	6	10	22
<b>Total</b>	<b>1,121</b>	<b>1,004</b>	<b>1,170</b>	<b>1,387</b>	<b>344</b>	<b>370</b>	<b>480</b>	<b>463</b>	<b>1,657</b>

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015
<b>SLR</b>	17,512	20,219	24,332	28,072	34,750
<b>Non-SLR</b>	5,439	4,959	9,255	8,270	9,956
<b>Total Invtmnts*</b>	<b>22,951</b>	<b>25,178</b>	<b>33,587</b>	<b>36,342</b>	<b>44,706</b>
<b>HTM</b>	18,847	20,845	23,606	26,637	32,651
<b>AFS</b>	3,029	3,541	5,155	7,684	9,484
<b>HFT</b>	1,075	792	4,826	2,021	2,571
<b>Total Invtmnts*</b>	<b>22,951</b>	<b>25,178</b>	<b>33,587</b>	<b>36,342</b>	<b>44,706</b>

Modified Duration	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015
<b>AFS+HFT</b>	0.45	0.61	0.77	0.34	1.32

\* Total Investment - Represents Net investments (HTM – Held To Maturity, AFS – Available For Sale, HFT – Held For Trading)

# Balance Sheet

# DCB BANK

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015
Shareholder's Equity	6,215	8,614	10,031	<b>11,540</b>	11,990	12,351	15,233	<b>15,886</b>
Deposits	56,102	63,356	83,638	<b>103,252</b>	105,519	108,999	118,498	<b>126,091</b>
Borrowings <sup>1</sup>	8,607	11,235	15,256	<b>8,602</b>	5,955	6,839	7,416	<b>11,638</b>
Other Liabilities & Provisions <sup>1</sup>	3,205	3,565	3,863	<b>5,839</b>	5,374	5,965	6,921	<b>7,708</b>
Cash, Inter-bank, etc	4,871	4,566	8,833	<b>6,896</b>	6,599	8,888	8,621	<b>7,192</b>
Investments	22,951	25,178	33,587	<b>36,342</b>	35,402	33,399	40,336	<b>44,706</b>
Advances	42,817	52,844	65,861	<b>81,402</b>	82,914	87,931	94,912	<b>104,651</b>
Fixed Assets	1,275	1,846	2,395	<b>2,386</b>	2,355	2,284	2,307	<b>2,367</b>
Other Assets	2,215	2,335	2,114	<b>2,205</b>	1,567	1,652	1,891	<b>2,408</b>
Credit Deposit Ratio	76.32%	83.41%	78.74%	<b>78.84%</b>	78.58%	80.67%	80.10%	<b>83.00%</b>

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015
CASA	19,755	20,347	22,716	<b>25,813</b>	26,782	27,751	28,182	<b>29,501</b>
Other Deposits	36,347	43,009	60,922	<b>77,439</b>	78,737	81,248	90,316	<b>96,590</b>
Total Deposits	56,102	63,356	83,638	<b>103,252</b>	105,519	108,999	118,498	<b>126,091</b>
CASA Ratio	35.21%	32.12%	27.16%	<b>25.00%</b>	25.00%	25.46%	23.78%	<b>23.40%</b>

<sup>1</sup> : Subordinated Debt included in Borrowings as per RBI guidelines

# Profit & Loss

# DCB BANK

INR mn	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015
Net Interest Income	1,891	2,277	2,844	3,684	5,082
Other Income	1,121	1,004	1,170	1,387	1,657
Operating Income	3,012	3,281	4,014	5,071	6,739
Operating Expenses	(2,152)	(2,443)	(2,753)	(3,191)	(3,965)
Operating Profit	860	838	1,261	1,880	2,774
Provisions other than Tax	(646)	(287)	(240)	(366)	(694)
Profit Before Tax	214	551	1,021	1,514	2,080
Tax	0	0	0	0	168
Profit After Tax	214	551	1,021	1,514	1,912
Cost Income Ratio	71.43%	74.45%	68.58%	62.93%	58.83%

# Profit & Loss

# DCB BANK

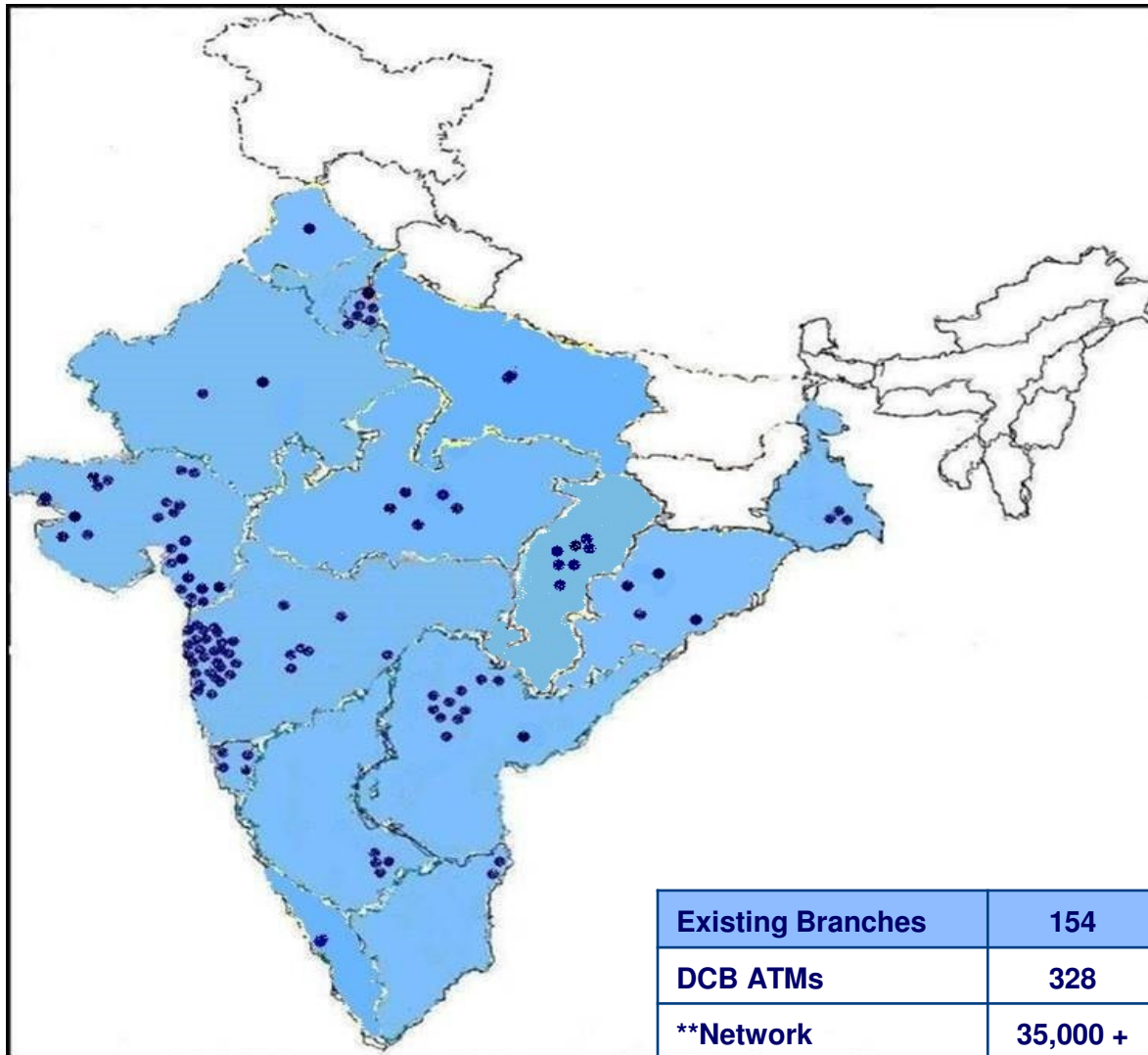
INR mn	Q4 FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15
Net Interest Income	1,000	1,390	1,177	1,219	1,297
Other Income	335	345	370	480	463
Operating Income	1,335	1,735	1,547	1,699	1,760
Operating Expenses	(833)	(922)	(948)	(1,015)	(1,080)
Operating Profit	502	812	599	684	680
Provisions Other than Tax	(111)	(229)	(138)	(184)	(143)
Profit Before Tax	391	583	461	500	537
Tax	-	(137)	(50)	(75)	93
Profit After Tax	391	446	411	425	630
Cost Income Ratio	62.43%	53.17%	61.29%	59.76%	61.35%

**Business Strategy**

# Steadily growing Branch Network across India

# DCB BANK

## Branch Network



State	Branches
ANDHRA PRADESH	5
CHATTISGARH	6
GOA	4
GUJARAT	24
HARYANA	4
KARNATAKA	4
KERALA	1
MADHYA PRADESH	13
MAHARASHTRA	38
• Mumbai & suburbs	27
NEW DELHI	7
ODISHA	14
PUNJAB	6
RAJASTHAN	5
TAMIL NADU	6
TELANGANA	12
UTTAR PRADESH	2
WEST BENGAL	3

\* Branch locations as shown on the map are approximate may not represent the exact location

\*\* Tie up with Euronet enables DCB Bank customers to access VISA ATMs across the world



# Comprehensive Products and Services

# DCB BANK

## Retail Banking

### Deposit Products:

- Current and Savings
- Term Deposits
- NRI Deposits
- Corporate Salary
- POS Terminals
- Lockers

### Cards:

- ATM Card
- Debit Card
- Gift Card
- Secured Card
- Credit Card\*
- Co-branded Prepaid Card

### Payments:

- Remittances
- Bill / Utility Payments
- RTGS / NEFT
- On-line ShareTrading/  
Demat
- Tax Payments
- Visa Money Transfer

### Loans:

- Auto Loans\*
- Commercial Vehicle
- Construction Equipment\*
- Loan Against Gold
- Home Loans
- Loan Against Property
- Loan Against Shares
- Tractor Loans

### Wealth Management:

- Mutual Funds
- Life Insurance and General Insurance

### Services:

- 24/7 Phone Banking
- Any Branch Banking

### Privilege Banking

### Internet Banking

### Mobile Banking

## SME, Corporate Banking, NBFCs, Co-operative Banks

- Current Account
- Trade Current Account
- Working Capital
- Term Loans
- Supply Chain
- Portfolio Buyout
- Import /Export
- Bills Collection
- Foreign Exchange
- Letters of Credit
- Guarantees

- Cash Management\*\*
- RTGS /NEFT
- Internet Banking

## Treasury, NBFCs, Co-operative Banks

- Statutory Reserves Management
- Liquidity Management
- Trading in Government Securities
- Foreign Exchange
- Corporate Bonds
- CDs
- Equity Investment

DCB Bank offers a comprehensive range of products and services

\*Offered to existing customers. \*\* DCB Bank has a tie up with HDFC Bank and Axis Bank to provide customers with cash management facilities at over 500 locations across India.

- Rely mainly on Retail Deposits (Term, CASA) for funding. Focus on branch expansion in Tier 2 to Tier 6.
- Grow Retail Mortgages, MSME, SME, Commercial Vehicle, Tractors, Gold Loans, mid-Corporate and Agri Loans. Create a diversified portfolio. Limit unsecured lending and lumpy exposures.
- Increase fee income by cross selling insurance, mutual funds, trade and cash management
- Continuously strengthen credit processes, portfolio management and recoveries
- Relentless focus on Liquidity, Costs, Operational Risks, People and Customer Service. Improve continuously

## Overview

# Key Milestones

# DCB BANK

## In Existence Since 1930s

1981

- Amalgamation of Masalawala Co-operative Bank and Ismailia Co-operative Bank into Development Co-operative Bank Ltd.

1984

- Multi-State Co-operative Bank

1988

- Acquired "Scheduled" status from Reserve Bank of India

1995

- Conversion to Development Credit Bank Ltd.
- Secured Foreign Exchange License & became an Authorized Dealer

2004

- Classified as a "New Generation Private Sector Bank" by the RBI

2006

- IPO

## Tier I Capital Raising

2005

- Private Equity Investment by AKFED (Principal Promoter) of INR 1.38 bn in March 2005

2006

- Private Equity investment of INR 519.9 mn in February 2006
- Raised INR 1.86 bn via IPO, issue oversubscribed 35x

2007

- Preferential Allotment of INR 2.8 bn in Aug 2007

2009

- Raised INR 810 mn through QIP in November 2009 subscribed

2012

- Raised INR 940 mn through QIP and INR 988 mn through Preferential Allotment in March 2012.
- The Bank raised INR 402 mn Preferential Allotment in Dec 2012

2014

- Raised INR 2.5 bn via QIP in October 2014

Issue Price  
INR 55.00

Issue Price  
Feb'06: INR 45.00  
IPO: INR 26.00

Issue Price  
INR 105.00

Issue Price  
INR 34.14

Issue Price  
Mar'12: INR 47.84  
Dec'12: INR 46.68

Issue Price  
INR 82.15

Market Price March 31, 2015 : 110.95 INR

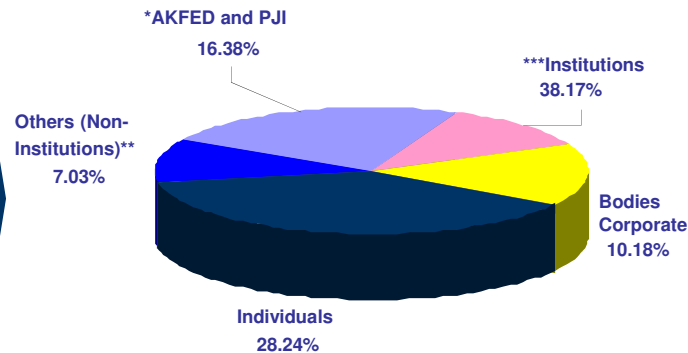
# Strong Investor Profile

# DCB BANK

## Shareholding Pattern March 31, 2015

DCB BANK

Shareholding Pattern



\*AKFED: Aga Khan Fund for Economic Development & PJI: Platinum Jubilee Investment Ltd.

\*\*Includes Clearing Members (0.58%), Non Resident Indians (2.71%), Foreign Corporate Bodies (3.54%) & Directors & their relatives (0.20%)

\*\*\*Institutions includes 14.65% held by FII & FPI

### Key non-promoter shareholders

- Tano Mauritius India FVCI II: **4.66%**
- WCP Holdings III: 3.54%
- PI Opportunities Fund -1: **2.81%**
- Ambit Corporate Finance Pvt. Ltd.: **2.77%**
- Bajaj Allianz Life Insurance Co. Ltd.: **2.30%**
- DSP Blackrock Micro Cap Fund: **2.25%**
- TVS Shriram Growth Fund India: **2.22%**
- Sundaram Mutual Fund A/c Sundaram Select Midcap: **2.12%**
- Tata Capital Financial Services Ltd.: 1.96%
- HDFC Ltd.: **1.44%**
- Axis Mutual Fund Midcap Fund: **1.17%**
- Satpal Khattar & Shareen Khattar: **1.13%**
- Sundaram Mutual Fund A/c Sundaram SMILE Fund: **1.06%**
- Dimensional Emerging Markets Value Fund: **1.02%**



Aga Khan Fund for Economic Development

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED) <http://www.akdn.org/akfed>
- AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 30,000 people. The Fund is active in 16 countries in the developing world

# Experienced Board

# DCB BANK

**Nasser Munjee**  
Non- Executive  
Chairman

Ex-Executive Director –  
HDFC, instrumental in  
setting up IDFC. Sits on 12  
Corporate Boards in India  
including HDFC, Tata  
Motors, etc.

<b>Amin Manekia</b>	Pioneered in concept of automatic beverage vending machines in India. More than 20 years in various capacities in different institutions of AKDN for the social-economic uplift of the poor.
<b>Ataf Jiwani</b>	With expertise in Foreign Exchange, Risk Management and Trade Finance. He is currently on the Board of Phillips Carbon Black Limited.
<b>C. Narasimhan</b>	A professional Banker. With SBI, held very senior level responsibilities across all important functions. He was a permanent invitee of SBI's Central Board and Audit Committees and on the Boards of SBI Group Cos.
<b>Imran Contractor</b>	Qualified Chartered Accountant and Cost Accountant. Advisor to several Corporate Managements and High Net worth Individuals on investment strategy and acted as consultant to reputed Mutual Fund.
<b>Jamal Pradhan</b>	A Commerce Graduate with specialization in the areas of exports and small scale industry. He is a promoter director of Pradhan Mercantile Private Limited and has experience of over two decades in export and small & medium manufacturing industry.
<b>Keki Elavia</b>	Rich experience in accounting, audit and finance. Partner of over 37 years with M/s. Kalyaniwala & Mistry, a C. A. firm. Independent Director on the Boards of several corporate entities and boards of Public Trusts.
<b>Murali M Natrajan</b> <i>Managing Director &amp; CEO</i>	Standard Chartered Bank, Citibank, American Express – *29 years experience.
<b>Nalin Shah</b>	Retired partner of Deloitte Haskins & Sells and S. B. Billimoria Co. Member of Expert Advisory Committee and Past member of Accounting Standards Board of ICAI and Company Law Committee of the Bombay Chamber of Commerce & Industry.
<b>Rupa Devi Singh</b>	A graduate in Science, a post-graduate in law from the University of Delhi and holds CAIIB. She has over 35 years of experience in areas of Commercial Banking, Project Structuring, Infrastructure, etc. She was the founder Managing Director and CEO of Power Exchange India (PXIL).
<b>Shaffiq Dharamshi</b>	A MSc Graduate in Economics with specialization in Risk Management. He is currently working with AKFED as Head of Banking.
<b>S. Sridhar</b>	Retired as Chairman and Managing Director of Central Bank of India. Has also served as the Chairman and Managing Director of National Housing Bank (NHB) and Executive Director of EXIM Bank. Started career with SBI.
<b>Suhail Nathani</b>	Founder Partner of Economic Laws Practice, a law firm. Serves as an Independent Director on the Board of Phoenix Mills, etc.

\* Worked in India & Abroad

Private & Confidential

DCB Bank Limited

# Strong Management Team

# DCB BANK

**Aditya Prasad**

*Chief Compliance Officer*  
Saudi Investment Bank, Axis Bank, State Bank of India – \*29 yrs exp.

**Atal Agarwal**

*Head- Corporate Banking, FIG & Investment Bkg*  
RBS, Citibank, DSP Merrill Lynch, Barclays Capital – 25 yrs exp.

**Hamsaz Vasunia**

*Head - Human Resource*  
EMMAY HR Services Ltd., WNS Global Service - 15 yrs exp.

**Rajesh Verma**

*Head - Treasury*  
State Bank of India – \*29 yrs exp.

**Krishna Ramasankaran**

*Head Credit – Retail Assets*  
Fullerton India Credit Company Ltd., Citicorp Finance (I) Ltd., Ashok Leyland Ltd.-19 yrs exp.

**Narendranath Mishra**

*Head - AIB*  
ICICI Bank & Rallis India – 15 yrs exp.

**Sukesh Bhowal**

*Head - Mortgages*  
Times Bank Ltd., HSBC Ltd, Citibank & HDB Financial Service Ltd. – 18 yrs exp.

**Hemant Barve**

*Company Secretary*  
Wallace Flour Group, Union Bank of India & Ritchie Stuart Investments – 40 yrs exp.

**Ajay Mathur**

*Head – Collections & Commercial Vehicles*  
CGSL & Citibank – 21 yrs exp.

**T Anuradha**

*Chief Internal Auditor*  
ING Vysya Bank & Price Waterhouse Coopers - 15 yrs exp.

**Bharat Sampat**

*Chief Financial Officer*  
ABN Amro Bank, Standard Chartered Bank, ANZ Grindlays Bank, Hoechst - \*29 yrs exp.

**Murali M. Natrajan**

*Managing Director & CEO*  
Standard Chartered Bank, Citibank, American Express – \*29 yrs exp.

**R. Venkatesh**

*Head - HR, IT & Operations*  
Standard Chartered Bank, ANZ Grindlays Bank, Hindustan Petroleum – 24 yrs exp.

**Damodar Agarwal**

*Head – Alternate Channels & Retail Securitization*  
ICICI Bank Ltd., BGF Ltd. – 18 yrs exp.

**Pankaj Sood**

*Head – Liability Products, TPD & TCB\*\**  
IDBI Bank – 17 yrs exp.

**Sameer Singh Jaini**

*Chief Technology Officer*  
Wipro Technologies, Infosys Ltd., Kotak Bank Ltd., Citibank, UTI & Tata Steel – 19 yrs. exp.

**Abhijit Bose**

*Head – Retail Assets & Strategic Alliances*  
Standard Chartered Bank, Citibank, Eldeco Housing Industries & GIC Housing-\*23 yrs exp.

**Gaurav Mehta**

*Head – Marketing, Investor Relations & PR*  
HSBC, Convergys, GE Capital & Taj Group of Hotels – 19 yrs exp.

**J. K Vishwanath**

*Chief Credit Officer*  
Fullerton India, Citigroup & Eicher Group – 19 yrs exp.

**Kamala Kant Pandey**

*Head – Channel Sales & Emerging Markets*  
Birla SunLife Distribution Ltd., ITC Welcomgroup Hotels, TATA BP Solar India Ltd. - 20 yrs exp.

**Praveen Kutty**

*Head – Retail & SME Banking*  
Citibank – \*24 yrs exp.

**Manoj Joshi**

*Head – Trade Finance*  
ICICI Bank, Epcos Ferrites & Uniworth Group – 19 yrs exp.

**Ravi Kumar**

*Chief Operating Officer*  
Samba Financial Group, Ernst & Young – \*18 yrs exp.

**Sridhar Seshadri**

*Financial Controller*  
ICICI Bank, Syndicate Bank & SBI – 32 yrs exp.

	Dec 31, 2012	Mar 31, 2013	Jun 30, 2013	Sep 30, 2013	Dec 31, 2014	Mar 31, 2015
<b>Crisil</b>						
Long Term	BBB +/Stable	A-/Stable	A-/Stable	A-/Stable	A- /Positive	A- /Positive
Short Term	A1	A1+		A1+	A1+	A1+
Fixed Deposits	-	-	-	A1+	A1+	A1+
<b>Brickwork</b>						
Long Term	BWR A- /Stable	BWR A- /Stable	BWR A- /Stable	BWR A- /Stable	BWR A- /Stable	BWR A- /Stable
<b>ICRA</b>						
Fixed Deposits	-	-	-	-	A1+	A1+



# Thank you

To receive investor updates from DCB Bank Ltd., write in at [investorrelations@dcbbank.com](mailto:investorrelations@dcbbank.com) . Do let us know of any change in your contact details on the same email ID.