# **DCB BANK**

# **Investor Presentation – Q1 FY 2015**

July 2014

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Financial numbers are rounded off to nearest whole number

#### **DCB Bank – Overview**



## DCB Bank – at a glance

- DCB Bank Limited (Formerly Development Credit Bank Ltd.) <a href="http://www.dcbbank.com">http://www.dcbbank.com</a> is a modern emerging new generation private sector bank. Present since 1930s, DCB is the only co-operative bank in India to have been converted into a private sector commercial bank in 1995
- Strong presence in Andhra Pradesh, Gujarat and Maharashtra resulting in sticky customer deposits from traditional customers. New branch expansions in Madhya Pradesh, Odisha, Punjab, Rajasthan
- Distribution network of 134 branches across 84 locations and 236 ATMs

# Comprehensive product range & scalable infrastructure

- Business model focused on achieving a balance between Micro SME, SME, Retail Mortgages, Commercial Vehicle, Gold Loans, mid-Corporate and Agri / Inclusive Banking
- Comprehensive range of banking products across all businesses
- · Modern systems and infrastructure to support growth- Finacle, FinnOne, CMS, Internet and Mobile banking

#### Focus on building Retail Deposit franchise

- Continued focus on building Retail Deposits
- CASA of 25.38% and CRAR of 13.63% under Basel III

# Steady improvement in credit ratings

- Crisil rating has re-affirmed its rating. A-/Stable for Long term and A1+ for Certificate of Deposits and Short term Fixed Deposit Programme
- Brickwork Ratings: BWR A- (Stable)

#### **Strong promoter**

- DCB's promoter, Aga Khan Fund for Economic Development (AKFED) <a href="http://www.akdn.org/akfed">http://www.akdn.org/akfed</a> is present in 16 countries employing over 30,000 people
- Promoter group holds 18.45% stake in DCB

# Pedigreed board and experienced management team

- Nasser Munjee, Chairman: Ex- Executive Director HDFC, instrumental in setting up IDFC & sits on the boards of many large Indian companies
- Murali M. Natrajan, MD & CEO: worked in Standard Chartered Bank (Global Head SME Banking), Citibank, American Express; strong Retail Banking & SME experience in India & abroad

# **DCB BANK**

## **Financial Performance**

DCB Bank Limited

# **Highlights**

# **DCB BANK**

INR mn	Q1 FY 2015	Adjusted <sup>1</sup> Q1 FY 2015	Q1 FY 2014 <sup>2</sup>	Q4 FY 2014	
Net Profit	446	338	428	391	
Total Income	1,735	1,431	1,282	1,335	
Operating Profit	812	515	513	502	
Provisions Other than Tax	(229)	(126)	(85)	(110)	
Cost to Income Ratio	53.2%	64.0%	60.0%	62.5%	

INR mn	June 30, 2014	June 30, 2013
Deposits	1,05,519	83,196
CASA	26,782	22,880
NRI Deposits	9,005	5,606
Advances	82,914	64,715

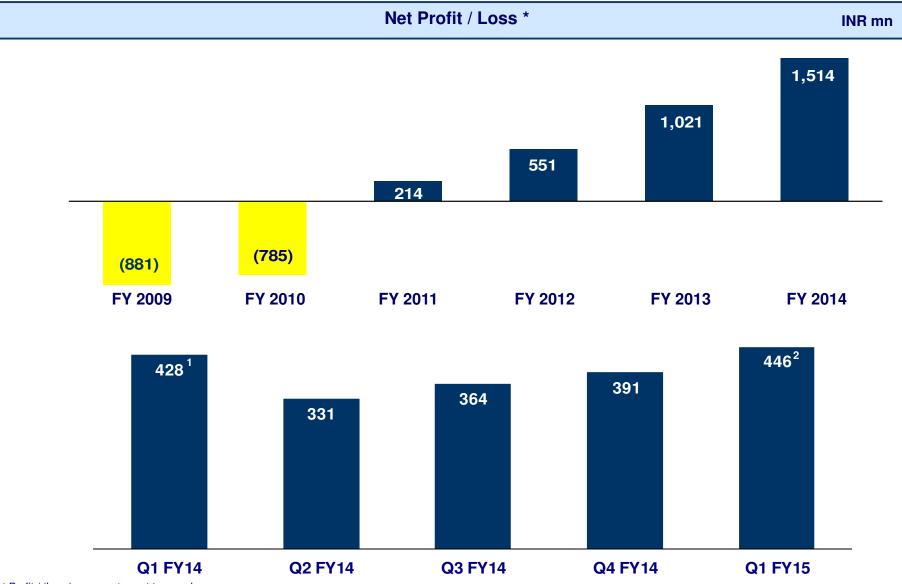
Quarter ended	June 30, 2014	June 30, 2013
CASA Ratio	25.38%	27.50%
Gross NPA Ratio	1.78%	3.41%
Net NPA Ratio	0.97%	0.84%
Provision Coverage Ratio	79.07%	84.56%
Credit/Deposit Ratio	78.58%	77.79%
ROA (Annualised)	1.39%	1.55%
ROE (Annualised)	15.21%	16.68%

<sup>1</sup>Adjusted for impact of Interest on Tax Refund and Specific Provision against Standard Assets.

<sup>2:</sup> Includes one-off Treasury Gains of INR 117 mn.

## **Growth in Profits**





<sup>\*</sup>Net Profit / (Loss) represents post tax numbers

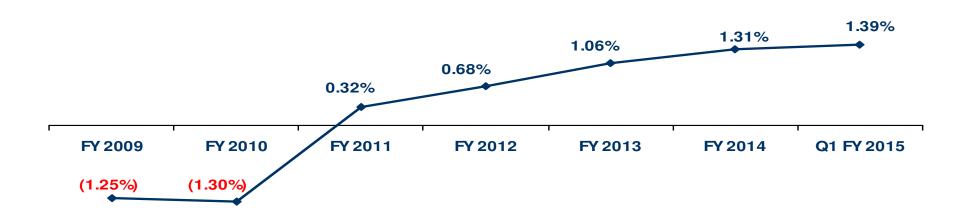
<sup>1:</sup> Includes one-off Treasury Gains of INR 117 mn

<sup>2:</sup> Includes INR 108 mn impact of Interest on Tax Refund and Specific Provision against Standard Assets

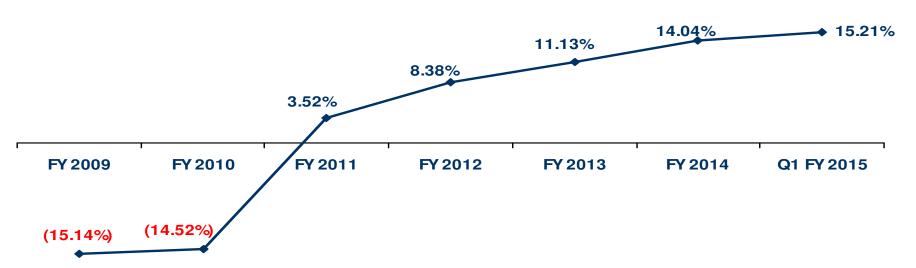
## **ROA and ROE**

# **DCB BANK**

#### ROA



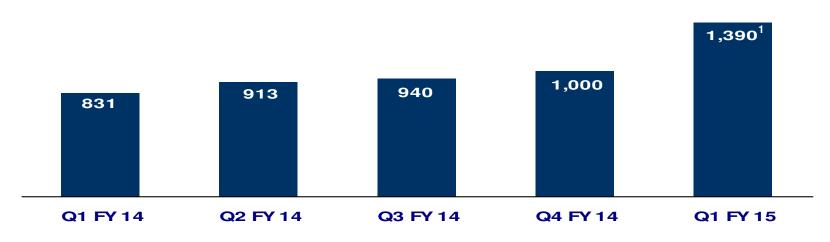
#### **ROE**



## **Net Interest Income**



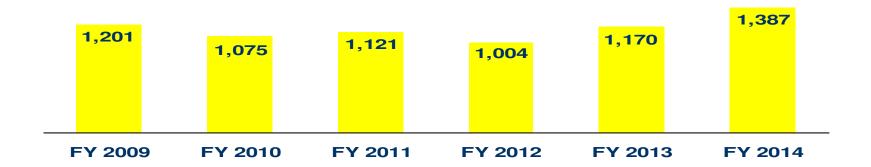
# Net Interest Income 3,684 1,972 1,416 1,891 2,277 2,844 FY 2009 FY 2010 FY 2011 FY 2012 FY 2013 FY 2014

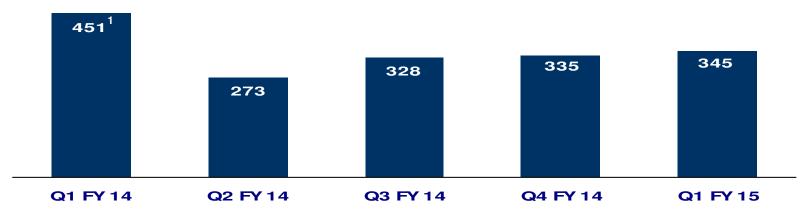


# **Other Income**



Other Income INR mn



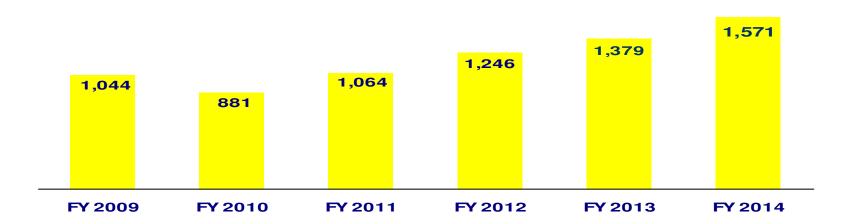


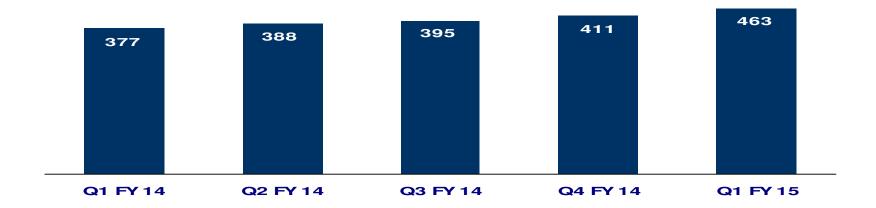
1: Includes one-off Treasury Gains of INR 117 mn

# **Staff Cost**

# **DCB BANK**

Staff Cost INR mn

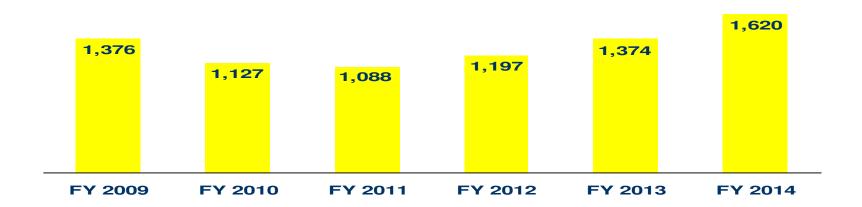


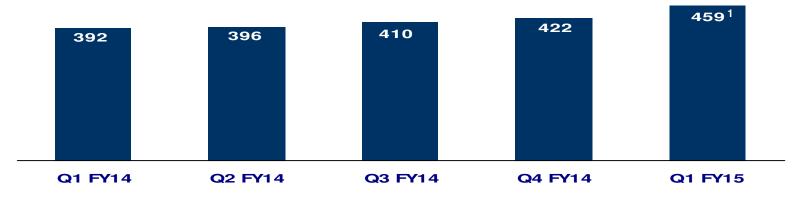


# **Other Cost**



Other Cost INR mn





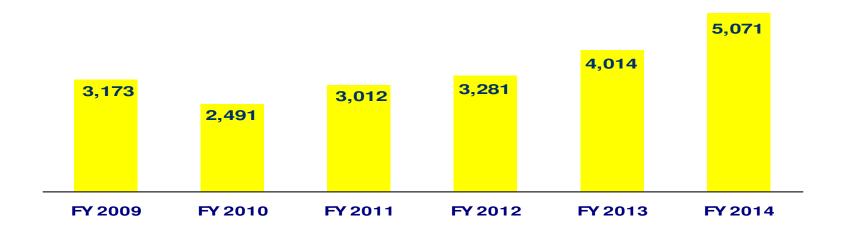
1: Includes impact of INR 7 mn related to Income Tax Refund

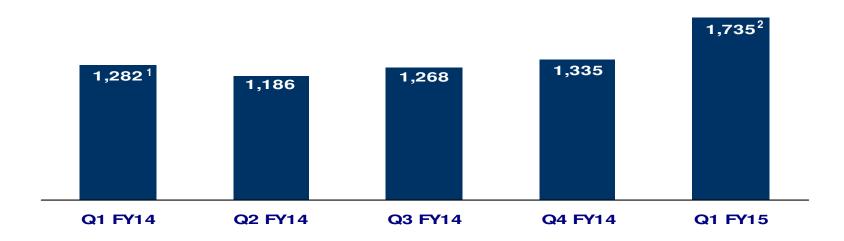
# **Operating Income**

# **DCB BANK**

#### **Operating Income**

**INR** mn





<sup>1:</sup> Includes one-off Treasury Gains of INR 117 mn

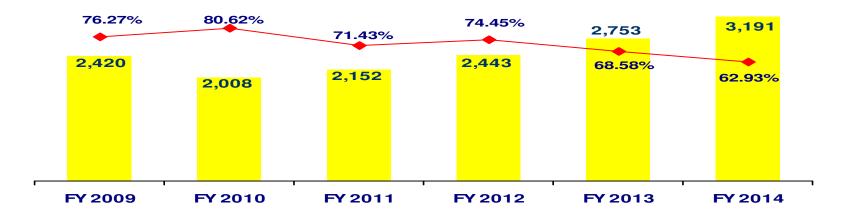
<sup>2:</sup> Includes INR 304 mn impact of Interest on Tax Refund

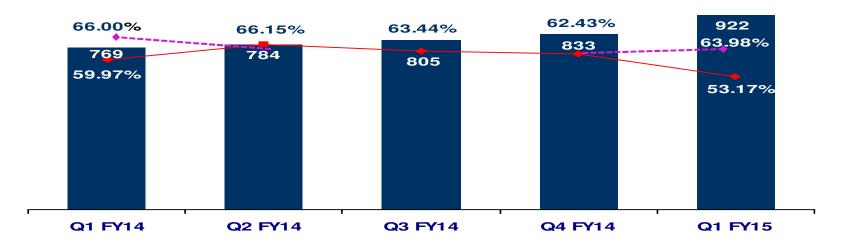
# **Cost to Income**

# **DCB BANK**

#### **Operating Cost**

INR mn



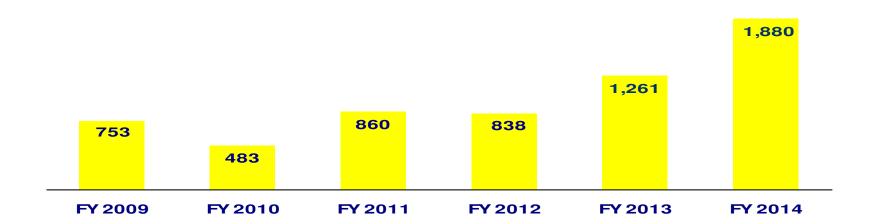


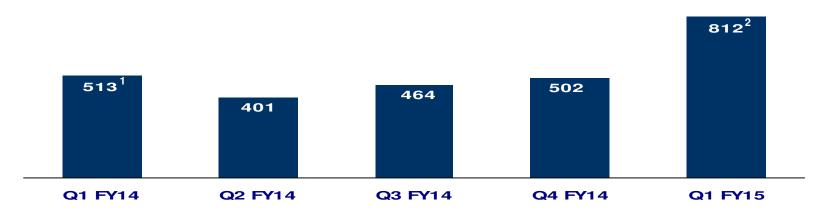
# **Operating Profit**



**Operating Profit** 

**INR** mn





1: Includes one-off Treasury Gains of INR 117 mn

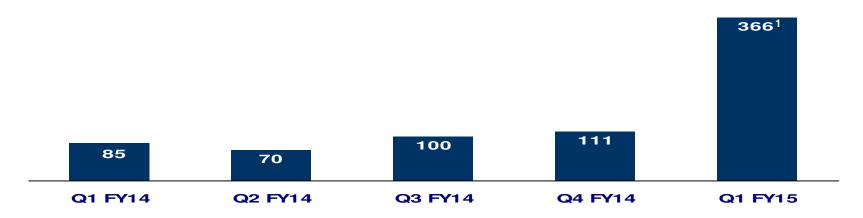
2: Includes INR 297 mn impact of Interest on Tax Refund

## **Provisions**

# **DCB BANK**

\*Provisions INR mn





<sup>\*</sup>Provisions include provisions for NPAs, standard assets, floating provision, income and wealth tax, other assets, restructured advances etc Provisions also includes depreciation on investments and sacrifice on one time settlement

# **Business Trends**

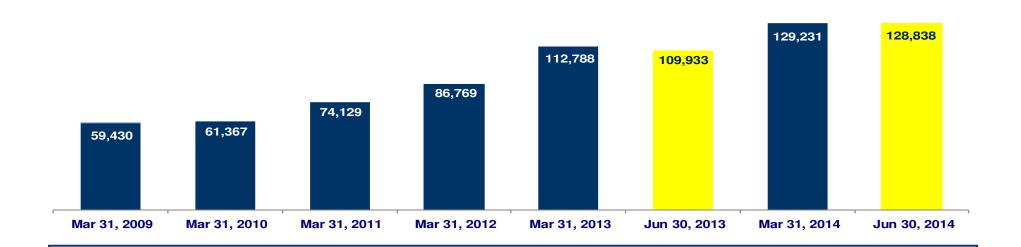


INR mn	Mar 31, 2009	Mar 31, 2010	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Jun 30, 2013	Mar 31, 2014	Jun 30, 2014
CASA	14,380	16,927	19,755	20,347	22,716	22,880	25,813	26,782
Retail TD <sup>1</sup>	18,132	23,056	27,085	34,320	43,845	44,455	55,945	58,395
NRI Total Deposits	1,569	1,632	1,815	3,084	5,222	5,606	8,303	9,005
Mortgages	2,626	4,118	10,811	15,510	23,980	25,745	31,293	33,202
CV <sup>2</sup>	3,572	1,951	727	1,048	1,132	1,230	1,715	1,932
SME / MSME <sup>3</sup>	4,483	6,004	10,073	14,038	14,877	13,923	13,497	13,402
AIB <sup>4</sup>	5,710	8,583	8,502	8,014	7,651	7,709	11,529	12,029
Corporate Banking	9,327	11,095	11,153	11,941	15,658	13,644	20,945	19,785

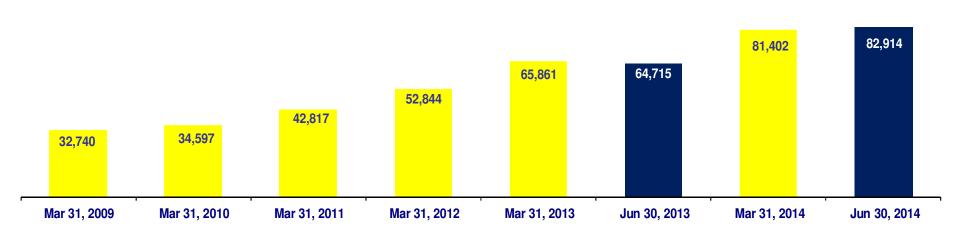
## **Balance Sheet**



Total Assets INR mn



**Net Advances\*** 



<sup>\*</sup> Net Advances – Gross advances less (net of) provisions

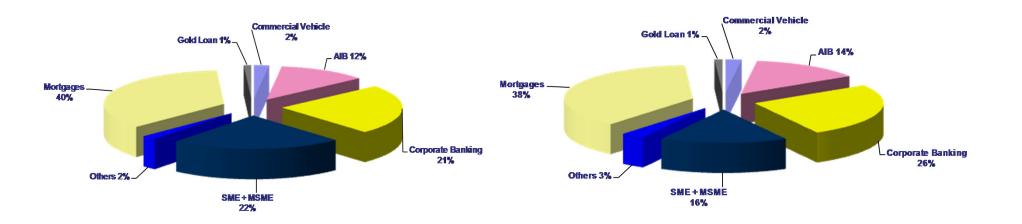
**INR** mn

## **Diversified Portfolio**

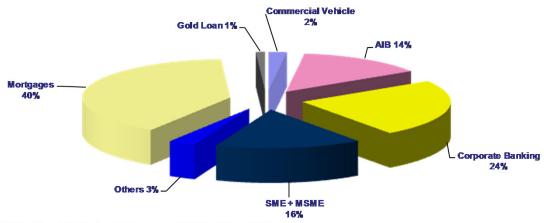
# **DCB BANK**

Portfolio\* as on Jun 30, 2013

Portfolio\* as on Mar 31, 2014



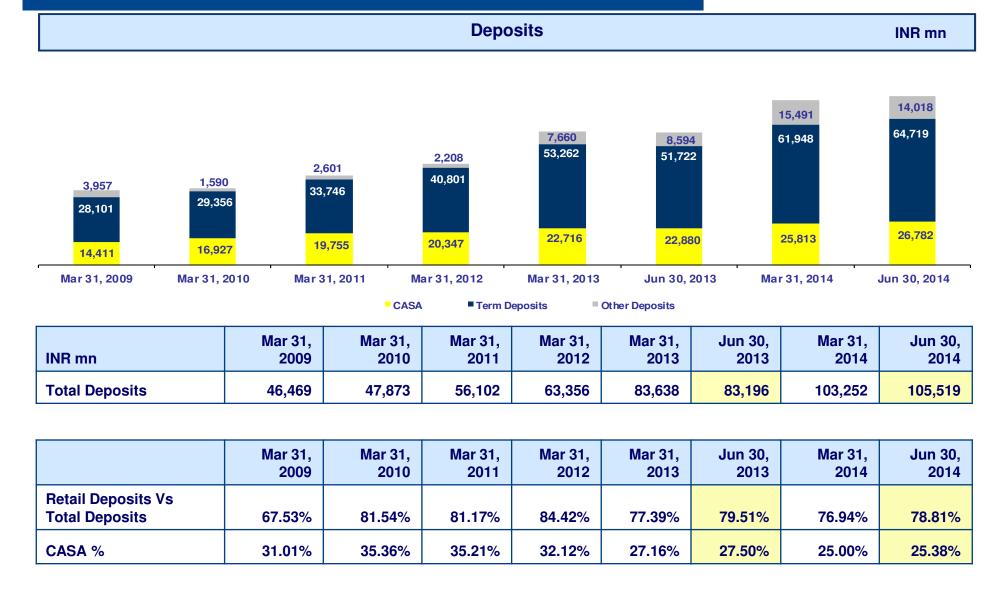
#### Portfolio\* as on Jun 30, 2014



\*AIB - Agri & Inclusive Banking, SME - Small & Medium Enterprises, MSME - Micro SME

# **Build Stable Deposit Base**





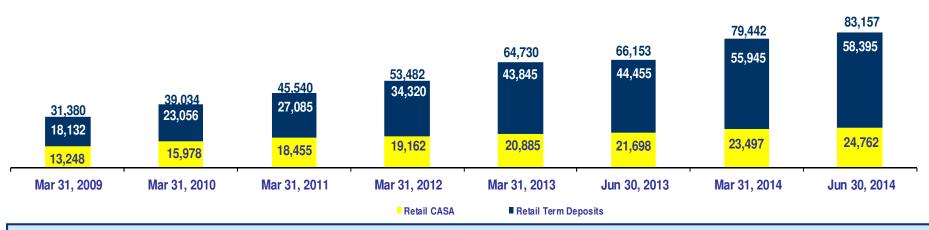
Access to low cost stable funding source to support Advances growth without undue reliance on volatile wholesale funding

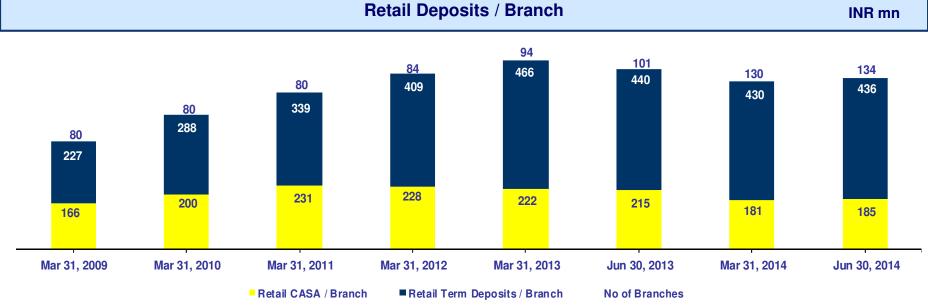
# **Deposits Per Branch**





**INR** mn

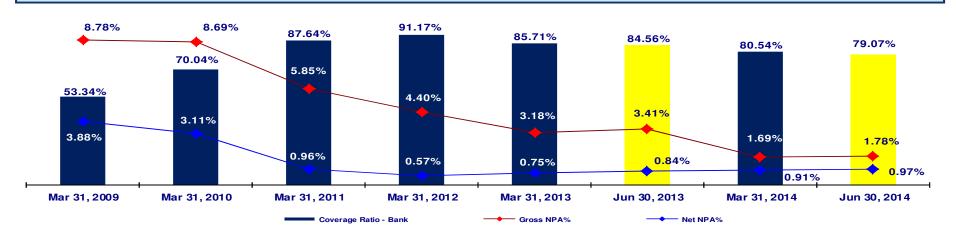




# **Strong Provision Coverage**



#### **Key Ratios**



INR mn	Mar 31, 2009	Mar 31, 2010	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Jun 30, 2013	Mar 31, 2014	Jun 30, 2014
PL**	1,326	1,694	1,293	1,196	620	604	3	3
CV/CE/STVL*	533	599	452	322	253	246	36	44
Corporate	988	594	588	627	473	569	154	154
SME + MSME	96	123	110	141	576	592	873	900
Mortgages	104	168	138	103	197	219	240	268
Others	9	14	55	29	31	34	79	123
Gross NPA	3,056	3,192	2,636	2,418	2,150	2,264	1,385	1,492
Net NPA***	1,270	1,076	412	302	491	543	740	805

<sup>\*</sup>CV / CE / STVL represents Commercial Vehicle, Construction Equipment and Small Ticket Vehicle Loan

<sup>\*\*</sup>PL - Personal Loan

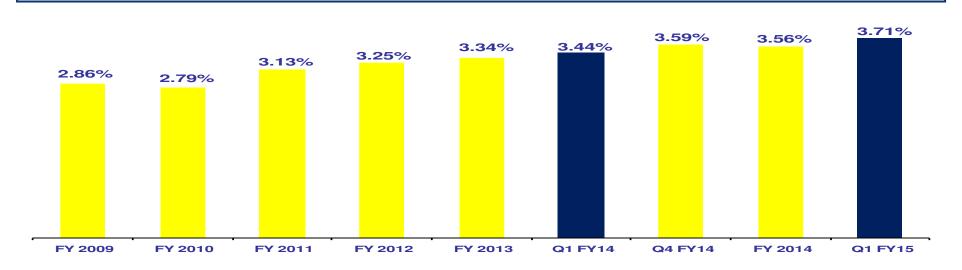
<sup>\*\*</sup>Net NPA = Gross NPA - (Balance in Interest Suspense account + DICGC/ECGC claims received and held pending adjustment + Part payment received and kept in suspense account + total provisions held)

DCB Bank Limited

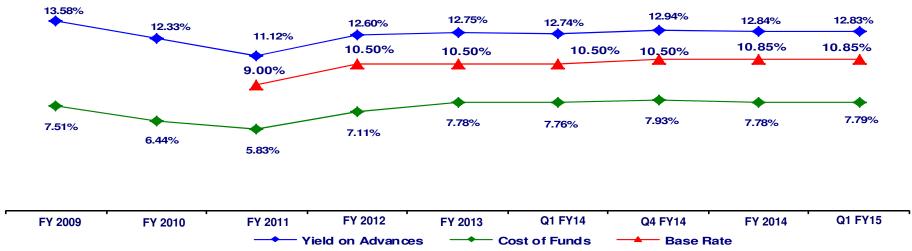
# Yield, Cost of Funds and NIM

# **DCB BANK**

#### **Net Interest Margin**



#### **Yield on Advances, Base Rate & Cost of Funds**

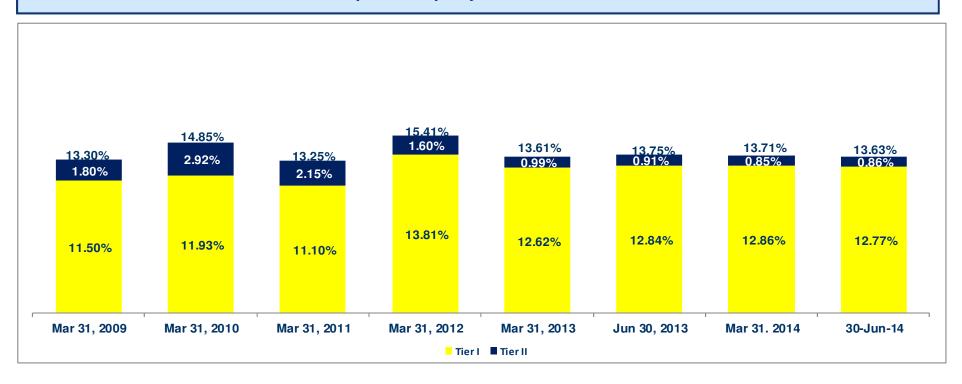


**DCB Bank Limited** 

# **Capital Adequacy**



#### Capital Adequacy Ratios - Basel III



INR mn	Mar 31,	Jun 30,	Mar 31,	Jun 30,				
	2009	2010	2011	2012	2013	2013	2014	2014
Risk Weighted Assets (RWA)	44,928	44,274	50,217	57,907	74,029	73,369	85,110	85,770

Capital Adequacy Ratio are under Basel III from June 30, 2013 (Prior period ratios are under Basel II)

# **Other Income**



INR mn	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	Q1 FY14	Q4 FY 14	FY 2014	Q1FY15
Commission, exchange and brokerage	780	682	683	786	893	224	280	1,011	260
Sale of investments	20	178	253	118	139	*160	26	*216	43
Sale of land, buildings and other assets	47	(3)	11	(28)	(17)	(2)	(2)	(4)	(0)
Exchange transactions	224	68	90	69	72	22	22	57	12
Bad Debt Recovered	31	14	6	10	53	37	11	75	33
Miscellaneous income	99	136	78	49	30	10	(2)	32	(3)
Total	1,201	1,075	1,121	1,004	1,170	451	335	1,387	345

<sup>\*</sup>Includes INR 117 mn one-off Treasury Gains in Q1 FY14

# **Treasury**

# **DCB BANK**

INR mn	Mar 31, 2009	Mar 31, 2010	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014
SLR	12,675	15,789	17,512	20, 219	24,332	28,072	28,555
Non-SLR	3,542	4,390	5,439	4,959	9,255	8,270	6,847
Total Invtmnts*	16,217	20,179	22,951	25,178	33,587	36,342	35,402
нтм	10,808	16,890	18,847	20,845	23,606	26,637	26,982
AFS	4,630	3,263	3,029	3,541	5,155	7,684	7,119
HFT	779	26	1,075	792	4,826	2,021	1,301
Total Invtmnts*	16,217	20,179	22,951	25,178	33,587	36,342	35,402

Modified	Mar 31,	Jun 30,					
Duration	2009	2010	2011	2012	2013	2014	2014
AFS+HFT	0.20	0.32	0.45	0.61	0.77	0.34	0.64

<sup>\*</sup> Total Investment - Represents Net investments (HTM – Held To Maturity, AFS – Available For Sale, HFT – Held For Trading)

# **Balance Sheet**

# **DCB BANK**

INR mn	Mar 31, 2009	Mar 31, 2010	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Jun 30, 2013	Mar 31, 2014	Jun 30, 2014
Shareholder's Equity	5,983	6,011	6,215	8,614	10,031	10,457	11,540	11,990
Deposits	46,469	47,873	56,102	63,356	83,638	83,196	103,252	105,519
Borrowings <sup>1</sup>	4,455	5,035	8,607	11,235	15,256	12,036	8,602	5,955
Other Liabilities & Provisions <sup>1</sup>	2,523	2,447	3,205	3,565	3,863	4,245	5,839	5,374
Cash, Inter-bank, etc	6,534	3,324	4,871	4,566	8,833	9,012	6,896	6,599
Investments	16,217	20,179	22,951	25,178	33,587	31,538	36,342	35,402
Advances	32,740	34,597	42,817	52,844	65,861	64,715	81,402	82,914
Fixed Assets	1,489	1,358	1,275	1,846	2,395	2,364	2,386	2,355
Other Assets	2,450	1,909	2,215	2,335	2,114	2,304	2,205	1,567
Credit Deposit Ratio	70.46%	72.27%	76.32%	83.41%	78.74%	77.79%	78.84%	78.58%

INR mn	Mar 31, 2009	Mar 31, 2010	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Jun 30, 2013	Mar 31, 2014	Jun 30, 2014
CASA	14,411	16,927	19,755	20,347	22,716	22,880	25,813	26,782
Other Deposits	32,058	30,946	36,347	43,009	60,922	60,316	77,439	78,737
Total Deposits	46,469	47,873	56,102	63,356	83,638	83,196	103,252	105,519
CASA Ratio	31.01%	35.36%	35.21%	32.12%	27.16%	27.50%	25.00%	25.38%

<sup>1 :</sup> Subordinated Debt included in Borrowings as per RBI guidelines

# **Profit & Loss**



INR mn	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Net Interest Income	1,972	1,416	1,891	2,277	2,844	3,684
Other Income	1,201	1,075	1,121	1,004	1,170	1,387
Operating Income	3,173	2,491	3,012	3,281	4,014	5,071
Operating Expenses	(2,420)	(2,008)	(2,152)	(2,443)	(2,753)	(3,191)
Operating Profit	753	483	860	838	1,261	1,880
Total Provisions	(1,634)	(1,268)	(646)	(287)	(240)	(366)
PAT	(881)	(785)	214	551	1,021	1,514
Cost Income Ratio	76.27%	80.62%	71.43%	74.45%	68.58%	62.93%

DCB Bank Limited 27

# **Profit & Loss**



INR mn	*Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	Q1 FY15	<sup>1</sup> Adjusted Q1 FY15
Net Interest Income	831	913	940	1,000	1,390	1,086
Other Income	451	273	328	335	345	345
Operating Income	1,282	1,185	1,268	1,335	1,735	1,431
Operating Expenses	(769)	(784)	(804)	(833)	(922)	(915)
Operating Profit	513	401	464	502	812	516
Provisions Other than Tax	(85)	(70)	(100)	(111)	(229)	(126)
Profit Before Tax	428	331	364	391	583	390
Tax	-	-	-	-	(137)	(52)
PAT	428	331	364	391	446	338
Cost Income Ratio	59.97%	66.15%	63.44%	62.43%	53.17%	63.98%

<sup>\*</sup>Includes one-off Treasury Gains in Q1FY14 of INR 117 mn

<sup>1:</sup>Adjusted for impact of Interest on Tax Refund and Specific Provision against Standard Assets.

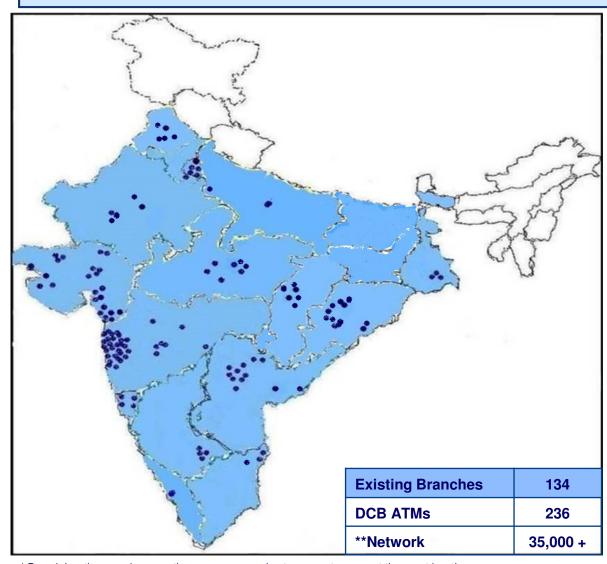
# **DCB BANK**

# **Business Strategy**

DCB Bank Limited

# Steadily growing Branch Network across India DCB BANK

#### **Branch Network**



<sup>\*</sup> Branch locations as shown on the map are approximate may not represent the exact location

**ANDHRA PRADESH: (14)** 

**CHATTISGARH**: (6)

GOA: (4)

**GUJARAT: (21)** 

HARYANA: (2)

KARNATAKA: (4)

KERALA: (1)

**MADHYA PRADESH: (9)** 

**MAHARASHTRA: (35)** 

Mumbai & Its Suburbs (27)

**NEW DELHI: (6)** 

**ODISHA: (13)** 

PUNJAB: (5)

**RAJASTHAN: (5)** 

**TAMIL NADU: (4)** 

**UTTAR PRADESH: (2)** 

**WEST BENGAL: (3)** 

<sup>\*\*</sup> Tie up with Euronet enables DCB Bank customers to access VISA ATMs across the world

# **Comprehensive Products and Services**

# **DCB BANK**

#### **Retail Banking**

#### **Deposit Products:**

- Current and Savings
- Term Deposits
- NRI Deposits
- Corporate Salary
- POS Terminals
- Lockers

#### Cards:

- ATM Card
- Debit Card
- Gift Card
- Secured Card
- Credit Card\*
- Co-branded Prepaid Card\*\*

#### Payments:

- Remittances
- Bill / Utility Payments
- RTGS / NEFT
- On-line Share Trading/Demat
- Tax Payments
- Visa Money Transfer

#### Loans:

- Auto Loans\*
- Commercial Vehicle\*
- Construction Equipment\*
- Gold Loans
- Home Loans
- Loan Against Property
- Loan Against Shares
- Tractor Loans

#### **Wealth Management:**

- Mutual Funds
- Life Insurance and General Insurance

#### Services:

- 24/7 Phone Banking
- Any Branch Banking

#### **Privilege Banking**

#### **Internet Banking**

#### **Mobile Banking**

#### SME, Corporate Banking, NBFCs, Co-operative Banks

- Current Account
- Trade Current Account
- Working Capital
- Term Loans
- Supply Chain
- Portfolio Buyout
- Import /Export
- Bills Collection
- Foreign Exchange
- Letters of Credit
- Guarantees

- Cash Management\*\*\*
- BTGS /NEFT
- Internet Banking

#### Treasury, NBFCs, Co-operative Banks

- Statutory Reserves Management
- Liquidity Management
- Trading in Government Securities
- Foreign Exchange
- Corporate Bonds
- CDs
- Equity Investment

#### DCB Bank offers a comprehensive range of products and services

DCB Bank Limited

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<sup>\*</sup>Offered to existing customers only. \*\*DCB Bank launched its prepaid card with ITZ Cash, which is sourced from select ITZ outlet. \*\*\* DCB Bank has tie up with HDFC Bank and Axis Bank to provide customers with cash management facilities at over 500 locations across india.

# **Business Strategy**



- Rely mainly on Retail Deposits (Term, CASA) for funding. Focus on branch expansion in Tier 2 to Tier 6.
- Grow Retail Mortgages, MSME, SME, Commercial Vehicle, Tractors, Gold Loans, mid-Corporate and Agri Loans. Create a diversified portfolio. Limit unsecured lending and lumpy exposures.
- Increase fee income by cross selling insurance, mutual funds, trade and cash management
- Continuously strengthen credit processes, portfolio management and recoveries
- Relentless focus on Liquidity, Costs, Operational Risks, People and Customer Service. Improve continuously

# **DCB BANK**

## **Overview**

DCB Bank Limited

## **Key Milestones**

# **DCB BANK**



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# Strong Investor Profile

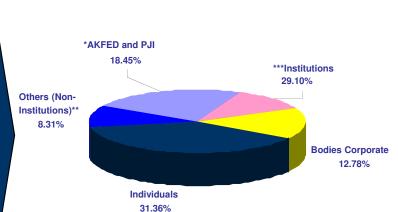
# **DCB BANK**

#### Shareholding Pattern (June 30, 2014)



#### **DCB BANK**

Shareholding Pattern



\*AKFED – Aga Khan Fund for Economic Development and PJI – Platinum Jubilee Investment Ltd.

\*\*Includes Clearing Members (0.91%), Non Resident Indians (2.53%), Foreign Corporate Bodies (4.69%) & Directors and their relatives (0.18%)

\*\*\*Institutions includes 14.47% held by FII

- Tano Mauritius India FVCI II : 4.76%
- WCP Holdings III : 4.69%
- Ambit Corporate Finance Pvt. Ltd.: 4.18%
- TVS Shriram Growth Fund India: 2.50%
- Tata Capital Financial Services Ltd: 2.40%
- Sundaram Mutual Fund A/c Sundaram Select Midcap : 2.25%
- Bajaj Allianz Life Insurance Company Lts.: 2.06%
- HDFC Ltd: 1.62%
- College Retirement Equities Fund Stock Account:
   1.48%
- Satpal Khattar & Shareen Khattar: 1.29%
- Dimensional Emerging Markets Value Fund: 1.15%
- MV SCIF Mauritius: 1.06%
- ICICI Prudential Life Insurance Company Ltd.:1.05%

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Aga Khan Fund for Economic Development

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED) <a href="http://www.akdn.org/akfed">http://www.akdn.org/akfed</a>
- AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 30,000 people. The Fund is active in 16 countries in the developing world

# **Experienced Board**



Nasser Munjee Non- Executive Chairman

Ex-Executive Director – HDFC, instrumental in setting up IDFC. Sits on 12 corporate Boards in India including HDFC, Tata Motors, etc.

>	Amin Manekia	Pioneered in concept of automatic beverage vending machines in India. More than 20 ye various capacities in different institutions of AKDN for the social-economic upliftment of the poor			
	Altaf Jiwani	With expertise in Foreign Exchange, Risk Management and Trade Finance. He is currently on the Board of Phillips Carbon Black Limited.			
	C Narasimhan	A professional Banker. With SBI, held very senior level responsibilities across all important functions. He was a permanent invitee of SBI's Central Board and Audit Committees and on the Boards of SBI Group Cos.			
	Imran Contractor	Qualified Chartered Accountant and Cost Accountant. Advisor to several Corporate Managements and High Net worth Individuals on investment strategy and acted as consultant to reputed Mutual Fund.			
	Jamal Pradhan	A Commerce Graduate with specialization in the areas of exports and small scale industry. He is a promoter director of Pradhan Mercantile Private Limited and has experience of over two decades in export and small & medium manufacturing industry.			
	Keki Elavia	Rich experience in accounting, audit and finance. Partner of over 37 years with M/s. Kalyaniwala & Mistry, a C. A. firm. Independent Director on the Boards of several corporate entities and boards of Public Trusts.			
	<b>Murali M Natrajan</b> Managing Director & CEO	Standard Chartered Bank, Citibank, American Express – *29 years experience.			
	Nalin Shah	Retired partner of Deloitte Haskins & Sells and S. B. Billimoria Co. Member of Expert Advisory Committee and Past member of Accounting Standards Board of ICAI and Company Law Committee of the Bombay Chamber of Commerce & Industry.			
Board of Phoenix Mills, etc.  Retired as Chairman and Managing Director of Central Bank of India. Has a		Founder Partner of Economic Laws Practice, a law firm. Serves as an Independent Director on the Board of Phoenix Mills, etc.			
		Retired as Chairman and Managing Director of Central Bank of India. Has also served as the Chairman and Managing Director of National Housing Bank (NHB) and Executive Director of EXIM Bank. Started career with SBI.			
>	Sukh Dev Nayyar	Associated with ANZ Grindlays Bank plc for over 30 years. Last assignment with Grindlays as Head – Corporate Banking & Investment Banking.			

\* Worked in India & Abroad

# **Strong Management Team**

#### **Aditya Prasad**

Head - Credit
Saudi Investment Bank, Axis Bank, State Bank
of India – \*28 yrs exp.

#### **Damodar Agarwal**

Head – Alternate Channels & Retail Securitization ICICI Bank Ltd., BGF Ltd.– 18 yrs exp.

#### J. K Vishwanath

Chief Credit Officer
Fullerton India, Citigroup and Eicher Group
– 19 yrs exp.

#### Rajesh Verma

Head - Treasury & Corporate Banking State Bank of India – \*33 yrs exp.

#### Krishna Ramasankaran

Head Credit – Retail Assets
Fullerton India Credit Company Ltd., Citicorp
Finance (I) Ltd., Ashok Leyland Ltd.-18 yrs exp.

#### **Narendranath Mishra**

Head - AIB
ICICI Bank and Rallis India – 13 yrs exp.

#### Sachin Patange

Chief Compliance Officer
Reserve Bank of India – 22 yrs exp.

#### **Sukesh Bhowal**

Head - Mortgages
Times Bank Ltd., HSBC Ltd, Citibank and
HDB Financial Service Ltd. – 16 yrs exp.

\*Worked in India & Abroad
Only key profiles represented

#### **Ajay Mathur**

Head – Collections & Commercial Vehicles CGSL and Citibank – 21 yrs exp.

#### Gauray Mehta

Head – Marketing, Corporate Communication & Public Relations HSBC, Convergys, GE Capital & Taj Group of Hotels – 17 yrs exp.

#### **Bharat Sampat**

Chief Financial Officer

ABN Amro Bank, Standard Chartered Bank,

ANZ Banking Group, Hoechst - \*28 yrs exp.

#### Murali M. Natrajan

Managing Director & CEO
Standard Chartered Bank, Citibank, American
Express – \*29 yrs exp.

#### R. Venkattesh

Head - HR, IT & Operations Standard Chartered Bank, ANZ Grindlays Bank, Hindustan Petroleum – 22 yrs exp.

#### Pankaj Sood

Head – Liability Products, TPD & TCB\*\* IDBI Bank – 17 yrs exp.

### Sameer Singh Jaini Chief Technology Officer

Wipro Technologies, Infosys Ltd., Kotak Bank Ltd., Citibank, UTI and Tata Steel – 17 yrs. exp.

# DCB BANK

#### **Abhijit Bose**

Head – Retail Assets & Strategic Alliances Standard Chartered Bank, Citibank, Eldeco Housing Industries & GIC Housing-\*20 yrs exp.

#### Hamsaz Vasunia

Head - Human Resource EMMAY HR Services Ltd., WNS Global Service - 15 yrs exp.

#### **Kamala Kant Pandey**

Head – Channel Sales & Emerging Markets
Birla Sun Life Distribution Ltd., ITC Welcomgroup
Hotels, TATA BP Solar India Ltd. - 19 yrs exp.

#### **Praveen Kutty**

Head – Retail & SME Banking Citibank – \*21 yrs exp.

#### Manoj Joshi

Head – SME & MSME Banking ICICI Bank, Epcos Ferrites and Uniworth Group – 17 yrs exp.

#### Ravi Kumar

Chief Internal Auditor
Samba Financial Group, Ernst & Young – \*15
yrs exp.

#### Sridhar Seshadri

Financial Controller
ICICI Bank, Syndicate Bank and State
Bank of India – 30 yrs exp.

#### **Hemant Barve**

Company Secretary
Ritchie Steuart Investments and Union Bank
of India – 38 yrs exp.

# Ratings

# **DCB BANK**

	Sep 30,	Dec 31,	Mar 31,	Jun 30,	Sep 30,	Jun 30,
	2011	2012	2013	2013	2013	2014
CRISIL						
- Long	BBB	BBB	A-	A-	A-	A-
Term	+/Stable	+/Positive	/Stable	/Stable	/Stable	/Stable
- Short Term	<b>A</b> 1	<b>A</b> 1	A1+	A1+	A1+	A1+
- Fixed Deposits	-	-	-	-	A1+	A1+
Brickworks	BWR A-	BWR A-	BWR A-	BWR A-	BWR A-	BWR A-
	/Stable	/Stable	/Stable	/Stable	/Stable	/Stable

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# **DCB BANK**

# Thank you

DCB Bank Limited